

POSTAL SAVINGS AND UNITED STATES DEPOSITARY
Mercantile National Bank

CAPITAL \$200.000
SURPLUS \$75.000

Pueblo, Colorado

W.B. SLAUGHTER, PRES.
ROBERT GRANT, VICE PRES.
C.C. SLAUGHTER, CASHIER
W.D. GRISARD, ASST. CASHIER

July 6th 13

G M Slaughter

Ammanico Falls

Dear George -

I followed your instruction
and called the meeting for the 10th mailed
Woodward & Bob - both notices of it also
wired Woodward - expected to find him in
Ammanico in morning & we would of left
there tomorrow evening for Denver -
but matters have come up over which I
have no control to hold me a few days
you go on down if you think best and go
over the proposition as our 2nd note
will be due on July 9th & we must pay or
give good reasons for not paying I agree
with you we should pay no more until Woodward
makes good - if you remember I told you
I was afraid of Woodward - but Bob was
so anxious to clear deal I fear we made

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21

a fatal Blunder — But am in hope
everything may come out for best when you
get this & find out that I must come
^{hold} meeting of for 2 or 3 days & advise me
& I think matters may adjust themselves as
I can come — please advise before you
leave Announced for England — I will come
straight through if I have to come over the
Santa Fe R.R.

Yours Truly
W.B. Slaughter



HOTEL GADSDEN

DOUGLAS, ARIZONA,

7/3/13

Geo M Slaughter
Lubbock Tex

Dear Geo - Just arrived
here as per my letter of
recent date and a letter
from St. B. was here telling
me of the meeting the 10th
and to wire him my
answer which I have
just done -

I expect to hear from
you tomorrow here as
I requested -

I thought it unnecessary
to wire you as I had
written you I would be
here to night -
Of course I will have to
remain here until you



HOTEL GADSDEN

DOUGLAS, ARIZONA,

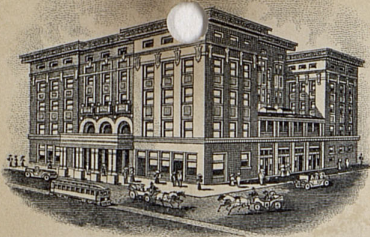
came as it takes 4 days
to go to Moctezuma and
back here -

Every-thing is quiet on
the ranch and its the only
time I could have come
away feeling good -

My harvest is laid by and
junge contract let -

Part of the boys breaking
brakes and part building
corrals - So it won't hurt
for a few days absence -

Now if you can go down
to the ranch this trip let
me know so I can
arrange for horses &c to
be brab in from the ranch
Now is a quiet time to go



HOTEL GADSDEN

DOUGLAS, ARIZONA,

for the fortunes of war is
with us and the Constitution
alists have control of the
entire State of Sonora so
before any reverses come
it will be dead safe -
and it will take over a month
for a Red flagger to reach
our Ranch -

They are the lads that gave
the Americans so much
trouble in Chihuahua you
know. I will look up
Dr. Hart U.S.A. and get
acquainted with him & see
if he will go down to the
Ranch -

No more to night

Your Bro
Belu



HOTEL GADSDEN

DOUGLAS, ARIZONA.

Dear Geo.

Just closed my deal
and wired you and Bill
about it - I am fairly
well pleased and especially
as no one else is crossing
I passed Baakers herd and
Wilsons and Smiths (of Ft Stockton)
and Sonora Land Co all
of them turning back -
You see after my boys threw
the herd onto quarantined
territory (which was done
directly against my orders
while I came to Douglas
& was only away one night
at that) my chancers were
slim on getting out via
Yagales so I was in the
same box as the rest.
These buyers were the only
ones who could buy here.



HOTEL GADSDEN

DOUGLAS, ARIZONA,

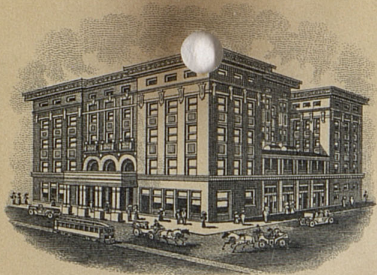
I held for my price and
they never knew what a
close place I was in.
There's no scales in Mexico
so I sold by the pound
delivered in Douglas.

Their cold storage is on
this side but they can
kill in Mex and bring
the carcasses across and
butcher here -

I proposed to pick 10
steers and they will pick
10 and kill the 20 at
once and pay me for
the herd on the average
we make -

We both put up 1500.00
for pit -

Of course I take a chance
but these men are not
very big so I asked a
forfeit.

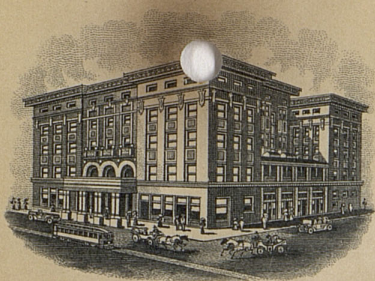


HOTEL GADSDEN

DOUGLAS, ARIZONA,

We put it up with our Bank.
Another advantage is that
I am on the R.R. and
will ship one car as I
have a few sore footed
steers and a few that have
been badly hooked even
got worms in them -
Storrs says to ship one
car and ~~saw~~ their condition
these all go on the contract
whereas the market might
have docked them -

I have only one bad
days drive thro Cas canina
the rest is open country
& lots of grass and water
by shipping this one car
I can come right thro
I can drive cheaper than
I can ship but on the
contract I can do either



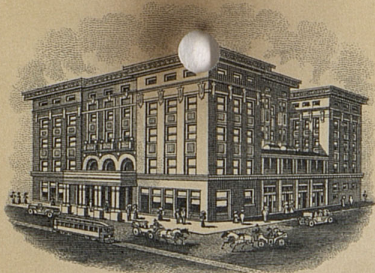
HOTEL GADSDEN

DOUGLAS, ARIZONA,

My guess on this bunch
is ~~850~~ 850 but the old
timers here guess around
~~825~~ 825

Marian Williams guessed
825 and we figure they
will dress 50% coated
My sale was based on 5 cts
grass or 10 cts dressed.

Storm held out 2 days for
a less price or make me
hold him 35 days at my
own risk and expense
while he killed out and
to pay as he killed -
as it is we average the
perch days kill and he
pays cash for all and
I can go back to the
Ranch -



HOTEL GADSDEN

DOUGLAS, ARIZONA,

You see the duty of about
600 Gold is the same
whether we ship to K.C.
or Kill here -

We pay it in either case
The only difference is what
we netted in K.C. or netted
here - That's all -

By weighing out you can
get the mex steer quotations
of the same day from K.C.
subtract your expenses &
know absolutely what I
have lost if any.

I preferred to sell by the
head or so much gold
for the whole herd but if
I had done so the rest of
you would have always
thought things as it
was I made him



HOTEL GADSDEN

DOUGLAS, ARIZONA,

back out at $\$7^{00}$ gold
an ever side for head.
and think I had a full
dollar a head the best
of it if they had taken
me up - They hung on
it several hours -

I am writing you this
before the weigh out so
we can see how my
judgement is as I am
unaccustomed to mex
cattle and have had no
time to talk to anyone
 36^{00} would have lost them
as they stand before I would
have lost this trade -

Next train takes me back
to the herd - Ellis let me have
 3000^{00} to pay the duty -
I should reach here the 22nd
fourth of Feb.



HOTEL GADSDEN

DOUGLAS, ARIZONA,

P.S.S.

and about 12 stock cattle
got a chance to look them
over on the ramsdups
Will begin counting and
surveying Sept 1st

My pasture should be
closed by then and can
put all shipping stuff in
there -

Can handle our fat
cows thro these same
people which is one way
to do it -

Bob O Scharbauer bulls
2 yr olds for at 60⁰⁰ to
take back with me

Yours
Bob.



HOTEL GADSDEN

DOUGLAS, ARIZONA,

P.S. We got a moment more
just saw Mr Ellis and Judge
Richardson they drink &
made a good trade under
the circumstances
Ellis let me have the 1500⁰⁰
forfeit money over draft
& only had to put up a
check other man had to
cash his as he is with
other bank -

Think my night letter
will relieve your mind
sent it to Red Cross -
Will deposit my money
with B of D as they have
advanced every-thing
By the way 400 yearlings
steers and a few old ones
is my estimate of what
we have left on Rancho

THE WESTERN UNION TELEGRAPH COMPANY

INCORPORATED

25,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message.

Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case beyond the sum of Fifty Dollars, at which, unless otherwise stated below, this message has been valued by the sender thereof, nor in any case where the claim is not presented in writing within ninety days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THEO. N. VAIL, PRESIDENT
BELVIDERE BROOKS, GENERAL MANAGER
108 East 4th. St. Amarillo. Phones 704 & 80
**ALWAYS
OPEN**
RECEIVED AT
38D JW 11 COLLECT
PUEBLO COLO JULY 7 1 913
G M SLAUGHTER
AMARILLO TEX
WILL MEET YOU ELPASO THURSDAY TENTH GO DOUGLAS THAT NIGHT
W B SLAUGHTER
148P
328

SEE OTHER SIDE FOR TELEGRAM
Domestic and Foreign Money Orders by Telegraph and Cable

THE WESTERN UNION TELEGRAPH COMPANY

INCORPORATED

THE LARGEST TELEGRAPHIC
SYSTEM IN THE WORLD.

OVER ONE MILLION MILES
OF WIRE IN THE UNITED STATES
AND CANADA.

It has over 25,000 Telegraph Offices,
including Branch Offices.

It has also Direct Connection by Tele-
graph or Telephone with many more remote
and smaller stations, making a total list
of 60,000 in the United States, Canada
and Mexico, and this number is rapidly
increasing.

SEVEN ATLANTIC CABLES

Connecting North America with all points
in Europe and beyond, including Two
Cables of the American Telegraph and
Cable Company, Four Cables of the Anglo-
American Telegraph Company, and One
Cable of the Direct United States Cable Co.

Direct Wires to Galveston, Texas, con-
necting at that place with the Cables of the
Mexican, the Central and South American
Telegraph Companies for all points in
Mexico and Central and South America.

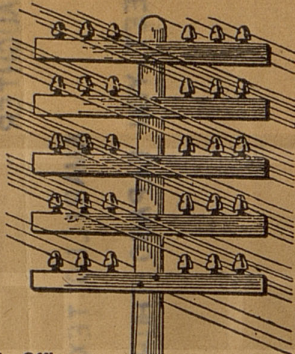
Direct Wires and Cables to Havana,
Cuba, connecting at that place with the
Cuba Submarine and West India and Pan-
ama Telegraph Companies for all points
in the West Indies.

Connects at San Francisco with Pacific
Cables to the Sandwich Islands, Honolulu,
Guam, the Philippines, China, Japan, etc.,
and at Victoria, B. C., with Pacific Cable
to Australia and New Zealand.

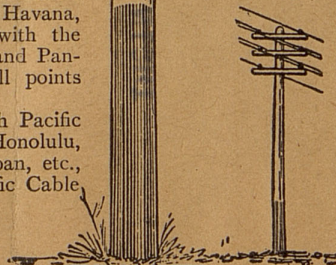
Connects at Seattle, Wash.,
with U. S. Government Lines
and Cables to and in Alaska.

Exclusive connection with the Great
North-Western Telegraph Co. of Canada.

Domestic and Foreign Money Orders by Telegraph and Cable



THE TWO TELEGRAPH POLES REPRESENT THE
RELATIVE SIZE IN NUMBER OF OFFICES OF
THE WESTERN UNION AS COMPARED WITH ALL
OTHER COMPETING COMPANIES COMBINED



WESTERN UNION
TELEGRAPH
COMPANY

ALL
COMPETING
COMPANIES

SEE OTHER SIDE FOR TELEGRAM

July the Twenty-fifth,

1913

Mr. Geo. F. Woodward,
Seminole Apartment Hotel,
620 South Flower Street,
Los Angeles, California.

Dear Mr. Woodward:

You realize that I am Secretary and Treasure of the Slaughter Cattle Co. and a meeting was held at Douglas on July 11th at the office of said company and it was the desire of the stockholders and directors of this company that you be present as many matters pertaining to the Slaughter Cattle Co.'s ranch was before the meeting for discussion. Of course a great many of them had to go over on account of your absence.

If you remember at the time that Slaughter bought a three-quarter interest in the George F. Woodward Ranch, Moctezuma, you went into a certain agreement with the Slaughters to do certain things which from their point of view have not been complied with.

You agreed to purchase the Lee cattle and the Belldoso cattle. The Belldoso cattle have been sold to other people and I understand Lee is gathering his cattle to move. You made the Slaughters agree to keep hands off so that you could purchase these cattle and horses which they have done and these cattle being located on the ranch we thought they were worth more money than any other cattle that you could buy and put on the ranch, hence, your failing to do this has damaged the company vastly and has many other minor details which I do not care to bring up and discuss with you at this time.

Mr. Geo. F. Woodward. -- #2

I am in hopes you will carry
out your contract from now on.

We notified the bank at Douglas
whom you turned over the notes given you by
the Slaughters that unless you came forward
and carried out your contract you would
claim no more of the notes, hence, the im-
portance of living up to your contract
which I am in hopes you will do.

I suggest you take this up with
RheL. Slaughter of Mectezuma who is much
more familiar with the details than the
writer. I feel sure he will discuss it
with you thoroughly.

With the kindest of personal
regards, I beg to remain

Yours very truly,

President.

WBS-HC

POSTAL SAVINGS AND UNITED STATES DEPOSITARY

Mercantile National Bank

CAPITAL \$200.000
SURPLUS \$75.000

Pueblo, Colorado

W.B. SLAUGHTER, PRES.
ROBERT GRANT, VICE PRES.
C.C. SLAUGHTER, CASHIER
W.D. GRISARD, ASST. CASHIER

July the Twenty-eight,

1913

Mr. G. M. Slaughter,
Roswell, N. Mex.

Dear George:

I received about three hundred dollars worth of checks from Bob this morning which makes the Slaughter Cattle Co.'s account over drawn very heavily here. I am of the opinion that it will take at least \$5000.00 to take care of Bob's indebtedness until he gets the cattle out, from the way the checks are coming in. These are all June checks and undoubtedly he has a large lot of July checks out.

You spoke of us making a note of \$3000.00. Do you expect your bank to make the company this loan or was you figuring on getting it through the Mercantile, If so, I suggest you take the matter up with Coney as I shall be away after next Saturday for at least two months in Texas as I have recently gone into a trust company at Dallas and will be in Dallas most of my time.

I sent you copy of letter written Woodward in reply to one I had received from him. No doubt the bank of Douglas is asking Mr. Woodward at this time in regard to the way he is treating R. L. in regard to the ranch proposition.

I was in Dallas three days but did not get the seal and stock books made up owing to the fact that I did not have full particulars as to what we wanted on the seal. I would be pleased if you would give me your ideas what we desire on this seal.

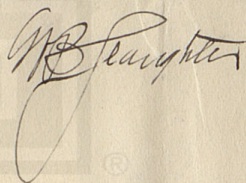
Mr. G. M. Slaughter, -- #2

I am sending copy of this letter to Bob. I have heard no word from him since I came home from Douglass but presume we will hear from him within the next few days. Undoubtedly he is now gathering steers and perhaps will have them on the way to the railroad shortly.

I told you to write him fully in regard to this matter and I presume you did on your arrival home. As I have been running around so much I have had no time to write but I am writing him today for fear you did not.

I am in hopes everything is moving along nicely with you on your ranch. With the kindest of personal regards to you and your family, I beg to remain

Your Uncle,

A handwritten signature in cursive script, appearing to read "W.B. Slaughter". The signature is written in dark ink and is positioned to the right of the typed name "WBS-HC".

WBS-HC

POSTAL SAVINGS AND UNITED STATES DEPOSITARY

Mercantile National Bank

CAPITAL \$200.000

SURPLUS \$75.000

Pueblo, Colorado

W.B. SLAUGHTER, PRES.
ROBERT GRANT, VICE PRES.
C.C. SLAUGHTER, CASHIER
W.D. GRISARD, ASST. CASHIER

July the Thirty-first,

1913

Mr. G. M. Slaughter, Pres.
Slaughter Cattle Co.,
Roswell, New Mexico.

Dear George:

Your letter received and contents noted.

In reply will say that I wired you that the Slaughter Cattle Co. was in the red with this bank \$1200.00 on Wednesday, the 30th. Up to this time, I have not had any reply to my telegram and I expect to leave here Saturday evening for Dallas and will be there perhaps the next two months as I have gone into a trust company that will require a good deal of my attention at Dallas.

In regard to what you say about ascertaining whether the wording on the Woodward note is negotiable or not, will take this matter up with Bud Wright fully when I get to Dallas on next Wednesday and let you know what I find about this matter.

In regard to writing Bob about shipping the cattle, etc. I can do this but it seems to me this line of work ought to come through the president of the company. I can say, however, to him that you have instructed me to do this. Not being an officer to give instructions would not come in very good grace to Bob unless it is authorized by you.

I am in hopes before I leave, I will know fully about these checks of Bob's as they must be paid. The directors of my bank refuse to allow overdrafts and this

Mr. G. M. Slaughter, -- #2

matter must be put in some tangible shape.

I delivered your message to Coney.

Hoping that I may hear from you
not later than Saturday morning and that
this will find your family well, I beg to
remain, as ever

Your Uncle,

G. M. Slaughter

WBS-C

S. L. PATTEE

D. A. RICHARDSON

Richardson & Patter
Mexican Mining and Corporation Law
Douglas, Arizona

August 6, 1913.

Mr. George M. Slaughter,

Roswell, New Mexico.

Dear Sir:.

Your favor of July 28th., to hand. Conditions across the Border are about the same. I do not look for our Government to take any steps to compel Mexico to behave herself, before the first of January. The conditions at and about the Ranch in Mexico, are quiet, and there is no reason why Mr. Geo. Woodward should not return to the Ranch as soon as the rainy season is over, and it is safe to brand cattle, and check up the cattle, with Mr. R. L. Slaughter, and make good the shortage. I have written him to this effect. He was very much exercised over the fact that his notes were not considered negotiable. In answer to this, I stated to him that the question as to whether or not the notes were negotiable, was of little importance, that all he need do, was to fulfill his part of the contract, and the Slaughter's would carry out theirs. I gave him to understand that he must be here at the next meeting, and be ready to carry out his contract.

I have not seen Mr. R. L. Slaughter since you left, he has not been in Douglas. Mr. Woodward's address is as follows:

George F. Woodward,
% Woodward-Bennett Co.,
Los Angeles, Cal.

S. L. PATTEE

D. A. RICHARDSON

Richardson & Pattee
Mexican Mining and Corporation Law
Douglas, Arizona

#2. G. M. S.

I feel sure that George Woodward will carry out his part of the contract, but I feel equally sure that George is afraid to go to the Ranch in Mexico, so long as the Rebels are in power. We may however, get him to go down when he arrives in Douglas next month.

It would please me very much to go with you to the Ranch in September on a hunting trip, and will avail myself of this opportunity if I can possibly get away from my business at that time. Do not hesitate to call upon me at any time for any service that I can render you.

With kindest regards, and best wishes, believe me to be,

Truly yours,

J A Richardson

R/D

Letter from
D. A. Richardson
very little importance

Richardson D. A.

Dear George,

me to go to

After kindest regards, my dear George, please
know me at my time for my service that I can render you.
from my presence at that time. Do not hesitate to call
myself of this opportunity if I can possibly get away
the money to September on a painting trip, and will call
it would please me very much to go with you to
be settled in Douglas next month.

Also to lower. We may however, get him to go down with
us to go to the house in Mexico, so long as the money
is the subject, but I feel extremely sure that George is
I feel sure that George would call with me on his last

13. C. H. 2.

Richardson D. A.
Richardson D. A.
Richardson D. A.
Richardson D. A.

gma
(COPY)

WESTERN ROCK SALT COMPANY

St. Louis, Mo., Aug. 8, 1913

Mr. W. B. Slaughter,
Pueblo, Colorado.

Dear Sir:-

Referring further to your inquiry to price on salt to Nacazari, Old Mexico, we take pleasure in quoting you our No. 4 salt at the following prices, delivered, including duty.:

In bulk,	\$15.25 per ton;
In 200# sacks, -	16.50 " "
In 100# sacks, -	17.00 " "
The freight and duty amounting to \$13.75 per ton and the minimum is 40,000 pounds.	

We will be very glad to have you favor us with your order on these prices, if they are attractive, which we hope they will be.

Yours truly,

(Signed) WESTERN ROCK SALT CO.

GR-MF

CC

BANKERS TRUST COMPANY

OF UNITED STATES

Slaughter Building

DALLAS, TEXAS

OFFICE OF
W. B. SLAUGHTER, PRESIDENT

August Thirteenth,

1913

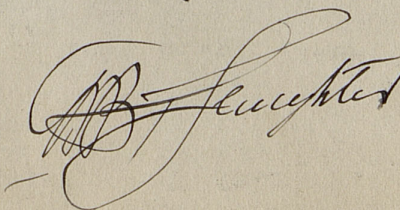
Mr. G. M. Slaughter,
Lubbock, Texas.

Dear George:-

I received your letter enclosing note for \$5,000.00, which you desired re-discounted. In reply to the same will say that I have given up the management of the Mercantile National Bank and am now located at Dallas to help build a Trust Company, hence the note will have to be handled by people in charge of the Bank, if handled at all. If you remember, I wrote you that money was close and I seriously doubted that they would be willing to take the note. The same condition prevails at Pueblo, Colorado as prevail in your country. I do not know at this time where we can get the \$5,000.00, hence you had better see if it is possible to get it from some bank in your good city. You are President of this company and it is up to you to look after these things; however, if Bob sells his cattle in the next four or five days we will not need it.

I here with enclose you copy of letter to Bob. Please let me hear from you at your earliest convenience.

Your uncle,



WBS

Copy to R. L. S.

August Thirteenth,
1913

Mr. R. L. Slaughter,
Douglas, Arizona.

Dear Bob:-

Your wire dated Douglas, Ariz. 11-13 via. Pueblo,
Colorado, reads as follows:

"W B Slaughter,
Slaughter Bldg.,
Dallas, Texas.

Cattle at forks of trail. Everything
this side quarantined including Naco. Can I ship
Purica for immediate slaughter. May probably get
out Cannanea and Nogales by driving two days without
water. Steers sore footed and drawn. Can get five
cents here for best beef. Must have immediate
answer. Sent copy to George.

(Signed) R. L. Slaughter."

My reply is as follows:

"Dallas, Texas, August 11, 1913.

R. L. Slaughter
Douglas, Arizona.

Wrote you fully inspectors instructions ten
days ago. Take matter up with Dr. Hart there. If
you can get four seventy five for entire herd there
would advise selling. Impossible reach George. Keep
me posted here by wire. Dont think it advisable to
drive cattle two days without water."

I am not sure whether you have received my wire or not.
I expected to have an answer from you by this time, but for
some reason you have failed to answer. Dr. Hart, the Government
Inspector, can give you all the information as to points you
can ship them. I am in hopes you can sell the cattle there.
Owing to the drouth in Kansas, the Kansas City market is being
glutted from day to day, hence I seriously doubt whether the
cattle would bring what we want on the K. C. market.

R. L. Slaughter ———#2.

I am wiring Judge Richardson today to ascertain where you are and what you are doing with the cattle. I presume you have gone back to Macazari to look after the cattle and that is the reason I have been unable to hear from you. I seriously doubt the advisability of driving the cattle two days without water, at this season of the year. Of course, if I am really needed, I will come to Douglas, but prefer not to come just at this time. If you ship the cattle, I will meet them in Kansas City. Of course, selling at \$4.75 a hundred will net us more money than in shipping, I believe.

George is out on the ranch, and it is impossible to get him, hence it is up to you and I to handle the deal. Write me fully here as I shall be here from now on.

Regards to all.

Your uncle,

WBS-F

Copy to G. M. Slaughter.

DAY LETTER

THE WESTERN UNION TELEGRAPH COMPANY

Form 2589 IS.

INCORPORATED

25,000 OFFICES IN AMERICA • CABLE SERVICE TO ALL THE WORLD

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been accepted by the sender of the following Day Letter. Errors can be guarded against only by repetition of messages back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Day Letters sent at reduced rates, beyond a sum equal to the amount paid for transmission; nor in any case beyond the sum of Fifty Dollars, at which, unless otherwise stated below, this message has been valued by the sender in case of loss, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED DAY LETTER, and is delivered by request of the sender, under the conditions named above.

THEO. N. VAIL, PRESIDENT

BELVIDERE BROOKS, GENERAL MANAGER

RECEIVED AT

15 S WA 70 COLLECT BLUE

DOUGLAS AZ AUG 11 1913.

G M SLAUGHTER

ROSWELL N M

ALL PENS INCLUDING NACO GUARANTEINED CAN POSSIBLY GET OUT AT CANANEA AND NOGALES BY DRIVING TWO DAYS WITH OUT WATER CATTLE DRAWN AND SORE FOOTED THINK BEST TO SHIP FROM PURICA FOR IMMEIDATE SLAUGHTER AM OFFERED FIVE CENTS HERE FOR BEST BEEF BIG STEERS WOULD MAKE GOOD FEEDER BUT THE LONG DRIVE TO CANANEA AND LONGER RUN WONT WEIGH MUCH ANSWER AT ONCE YOUR ADVISE AM SENDING COPY TO TBILL

R L SLAUGHTER

215PM

THE WESTERN UNION TELEGRAPH COMPANY

1915

DOUGLAS A. AUG 1943

ROBERT M. LINTON

RETHORICAL

ALL VEHICLES INCLUDING WAGON MAINTAINED CAN POSSIBLY GET OUT AT CANANEA
AND PACKAGES BY LEAVING TWO DAYS WITH OUT WATER CATTLE DRAWN AND SORE
FOOTED THINK BEST TO SHIP FROM PURICA FOR IMMEDIATE LAUGHTER AN
OFFERED FIVE CENTS HERE FOR BEST BEER BIG STEAKS WOULD MAKE GOOD
FEETED BUT THE LONG DRIVE TO CANANEA NO LONGER CAN WONT WEIGH
WAGON AGAIN AT ONCE YOUR ADVISE AM SENDING COPY TO TRILL

RECEIVED J. A.

1921

August Fifteenth,
1913

Mr. R. L. Slaughter,
Douglas, Arizona.

Dear Bob:-

Your wire of August 14th which reads as follows:

"Douglas, Ariz. Aug. 14, 1913.

W. B. Slaughter,
c/o Slaughter Bldg.,
Dallas, Texas.

Just sold Douglas butchers at ten cents dressed delivered here. Will take about eight days drive to reach here. Have arranged duties. Will meet cattle Purico tomorrow. Hart agrees on this deal. Best I could do. Write me here.

(Signed) R. L. Slaughter."

In regard to the sale of the cattle, will say that if you intend to hold those cattle there until they butcher them out, it is very poor sale, for the cattle will shrink and you will be at an enormous expense holding them. If they are to be killed and dressed on arrival, it is a fair sale, as I judge they will dress 50% of their present weight. I would like to know if they are to be killed and dressed at once on arrival. This is the only way that you can play even.

I want all the money sent to the Mercantile National Bank to the credit of the Slaughter Cattle Company, except \$4,000.00, which you can place to their credit in the Bank of Douglas. The account of the Slaughter Cattle Company has been in the red with the Mercantile National Bank for some 40 or 50 days, and I am today writing Coney that you have sold the cattle and will remit just as soon as they are delivered. Kindly drop him a line yourself, so that he will be satisfied to carry the over-draft and can explain it to the Bank Examiner, who certainly will examine the bank within the next twenty days or less.

Carey

Write Bot at once. Along the line of
this letter very hot here we are working
hard —

R. L. Slaughter....#2.

When do you think we had better bring the other steers out? My private opinion is that they should be brought at once. While the Mexicans are in the Guymas country scrapping each other it is the best time to get them out.

Have you made any arrangements about making the temporary survey on the ranch?

Did you answer Woodward? I told him in my letter, and sent you a copy of the letter I wrote him, to take the matter up with you in regard to the way he had acted on the ranch. I have just had a long talk with Bud Wright in regard to the notes, and he says they are non-negotiable notes and we had no right to pay the other one, that they could not hold the negotiable instrument until Woodward had complied with the contract, that the wording on the note made it non-negotiable and that no Court in the world would hold it as a negotiable instrument, notwithstanding the Cashier of the Bank stated that he had taken this up with the New York bankers and they had instructed him it was negotiable. He says that he will stake his reputation as an attorney that it is a non-negotiable instrument; hence, we are safe on that line and just as well tell those people when you get the cattle in and get the money, that no more notes will be paid until Woodward complies with his contract. This will hold this money up perhaps for the next two years, for I feel sure it will take at least that length of time for Mr. Woodward to comply with the contract. Of course, we will have to pay the interest eventually on these notes, but it is better to let them run until Mr. Woodward does comply with the contract.

Now, don't put the money you get for these cattle in the Bank, for Woodward might take it in his head through these people to hold this money and give us all kinds of trouble. When you get the money for the cattle, except the amount I instructed to put in the Bank, go over to the First National Bank and get exchange and mail the exchange to the Mercantile National Bank. In other words, be on the safe side; take no chances. They might be allright, but this is the safe side. Of course, this is confidential to you and I feel sure you will treat it so. When the money is placed in the Mercantile National Bank it goes to the credit of the Slaughter Cattle Company, and will remain there until you check it out, notwithstanding Mr. Woodward may come in and make all kinds of fight, but if you can ever get it in that Bank it is safe, hence the reason I am instructing you so particularly along this line.

*Bud Wright's
opinion*

.....
R. L. Slaughter.....#3

Money is awfully scarce in the United States just at this time, and I don't know how long it will be before money matters ease up, owing to the fact that the Tariff and Currency issues are now being discussed in Congress and perhaps will not be settled before October or November, and the Mexican trouble on in your country makes money matters very hard, but with these cattle sold and this amount of money in your possession, you are now on safe ground if you can get that money out of these cattle and get it in the bank. Of course, keep your own counsel about everything until the cattle are sold, delivered and turned over, and get this draft and send the money on, and then you can talk as you please, but it is my advice not to talk too much in regard to the Woodward matter, because someone will come in and say that we had made certain statements; hence be very cautious about what you say in regard to any of our business affairs. I feel sure you will do this, but I want to warn you and don't want you to feel that I am uneasy that you will do it, nor take any exceptions to what I say.

We are putting over a million dollar Trust Company in Dallas, and it is my desire that you take as much as \$10,000 of this stock. Of course, I realize that you have not the money today, but you will have it soon. I am anxious to get four or five good stockholders in Arizona so that we can always have sufficient stockholders there to hold our annual meetings as an Arizona corporation. However, I will talk with you about the \$10,000 or \$20,000 stock when I see you. Now, this is a good deal. Bud and myself are both in it and we expect to have a voice in the management and you are taking no chances. In fact, I am anxious to get everyone of the Slaughter boys to take stock in this Company.

Please write me fully about the things I have asked and I will answer at once.

Your father is still North and will be for some time. The balance of the family here, so far as I know, are all well.

Hoping to hear from you by return mail, I beg to remain, as ever,

Your uncle,
WRS

August Nineteenth,

1913

Mr. R. L. Slaughter,
Douglas, Arizona.

Dear Bob:-

Your letter received and contents
noted.

In reply will say that if you kill
all the cattle at once and weigh them, I think
you have made a fair sale, but if you hold them a
month in killing out, you will lose money.

In regard to us losing \$4,000.00
by not being on hand to aid you, will say that we
are paying you a good salary and you are now 42
years old and I believe that you can handle any
business without any aid. You also had your attorney,
Judge Richardson there to help you in getting
information about crossing the cattle across the
line, and what has become of J. B. Robertson?
It looks to me like you could have used him
for certain things. You realize that George and
myself are very busy men and we cannot come to
your rescue at any moment, and you will have to
learn how to paddle your own canoe, which you
have been doing many years.

I am glad to know it has been raining all
over the country, but I am still of the opinion
that we should bring the other steers out just as
quickly as possible.

It looks like in today's paper that
Uncle Sam will be forced to do something in Mexico.
President Huerta has virtually told the U. S.
to keep hands off, and the U. S. is large enough to
look after her own affairs without advice from Huerta
or anyone else.

.....
R. L. Slaughter.....#2

I herewith enclose you a price list of the Western Rock Salt Company of St. Louis, Mo. quoting salt per ton delivered at Nacazari, and it seems to me that if you need salt this is about as cheap as you would be able to get it. After you read this letter return it to me, and if you think best I will order the salt, but first talk with your local merchants and see what they can sell it for. Those cattle must have salt if they do well. While it is an expense, we will be forced to put it on. That water is mostly pure lime water and the cattle must have salt in order to hold their own. I am making two copies of this letter, one I shall send you and the other I shall mail to George, and keep the original for myself, so that we will know what their quotations are.

It has been three or four days since I have had a letter from you, but you may be busy with the cattle and cannot answer. Just as soon as you get time, please write me fully.

I asked George to go out and aid you, but have not heard from him.

Hope that you will get through allright and that the cattle will bring us \$45.00 per head at least. If they do this, I will be satisfied.

It is very hot here in Dallas. Nothing new to write.

With kindest personal regards to you and all others, and hoping that I may hear from you within the next few days, I beg to remain, as ever,

Your uncle,

WBS

BANKERS TRUST COMPANY

OF UNITED STATES

Slaughter Building

DALLAS, TEXAS

August Nineteenth,

1913

OFFICE OF
W. B. SLAUGHTER, PRESIDENT

Mr. G. M. Slaughter,
Lubbock, Texas.

Dear George:-

I had a letter from Bob saying that he thought we had lost several thousand dollars by one of us not being there to help him. You wrote me to go and it is not possible for me to get away, and I don't see why you don't pack your grip and go to him. I think if you can possibly arrange it, you had better run down there for a day or two at least. Please let me hear from you at once, for it seems that he must have some help.

I herewith enclose you copy of letter I mailed him.

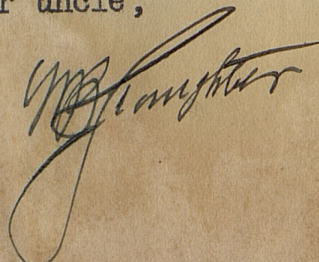
I hope you can adjust matters so that you can go.

I think we had better bring out the balance of the steers at once if these do well. What is your idea about it? My idea is to get all the money out of the steers now that we can. They are old Mexico, large steers and will never bring very fancy prices, hence let's get the money out of them now.

Please let me hear from you at once.

As ever,

Your uncle,



WBS-F
Enc.

August Twenty-second,
1913

Mr. R. L. Slaughter,
Douglas, Arizona.

Dear Bob:-

I have just received a letter from Belle giving me full information about the cattle. I am in hopes you will get them delivered within the next few days.

I have a letter from Coney in regard to your over-draft. I give you the part of the letter which is self-explanatory, which reads as follows:

"My dear Dad:

I have your favor of the 15th enclosing letter of R. L. Slaughter, and desire to state that the Slaughter Cattle Company's account is now over-drawn something like \$1800.00, which is not very satisfactory to me, in view of the fact that we refused to handle the note and they insist that we protect their checks. Of course, if they have sold these cattle, as stated in your letter, and will send the money in in the course of the next ten or fifteen days, I presume it will be all O.K. We are expecting Mr. Goodell, the Examiner, at any time and naturally are very anxious to show as few over-drafts as possible."

This letter was dated Aug. 19

I am in hopes that you will not fail to have the money there at once, for I have no idea how many checks you have out at this time, but you realize that while I am one of the stockholder in your Company, I made no promises to carry the expenses of this Company, and you could not expect any bank to do this; hence the importance of getting the money there at once. I suggest you wire Coney what day you will have the money there. Please let me know also.

I am sending this letter of yours to George, with a copy of the letter I am writing you.

.....
R. L. Slaughter.....#2

Please give me full facts as soon as
you get the cattle turned over.

With kindest personal regards to each,
I beg to remain, as ever,

Your uncle,

WBS-F

copy to G. M. S.

BANKERS TRUST COMPANY

OF UNITED STATES

Slaughter Building

DALLAS, TEXAS

OFFICE OF
W. B. SLAUGHTER, PRESIDENT

August Twenty-second,
1913

Mr. G. M. Slaughter,

Lubbock, Texas.

Dear George:-

I herewith enclose you copy of letter
mailed Bob, also letter from Belle, and you can see
what Coney says in regard to the matter.

With kindest personal regards to you,
and hoping that you will have time to go down and
look after the matters, I beg to remain,

Yours ^{truly} ~~truly~~,

W. B. Slaughter

WBS-F

Encs.