

938  
*A. B. Frank & Co.*

*Wholesale Grocers  
and  
Commission Merchants.*

*New York Office  
34 Thomas St.*

W. H. W.

*San Antonio, Tex.*

June 13, 1889.

Le De Bona Esq.,  
Eagle Pass, Tex.

Dear Sir:-

Replying to yours of the 9th. inst. about terms, we find that the bills in question were charged at spot, that being the way they were sent in by Mr Schatzkey; we will correct the same to-day. We would remark, however, that when we made the arrangement with you we expected to be able to sell you a more general line of groceries; we observe that you have bought comparatively little else but spot cash goods since then, and in hopes that we may get a share of your grocery business hereafter, we will continue to furnish you goods upon 60 days as heretofore, but would like to have you feel that we cannot afford to sell you spot cash goods upon 60 days unless we do more general grocery business with you. We have no objection to giving you all the goods you want regardless of the amount, upon your own time too, at our regular terms, but it is not very profitable to sell bacon and lard and such stuff on 60 days at the prices we have to charge you, unless it influences other business. We have always been anxious to do a large trade with you, and hope you can hereafter buy more groceries of us, though if you wish to buy only meats and lard and goods of that character, we will have to change the terms to regular.

Yours truly,

A. B. Frank & Co.