

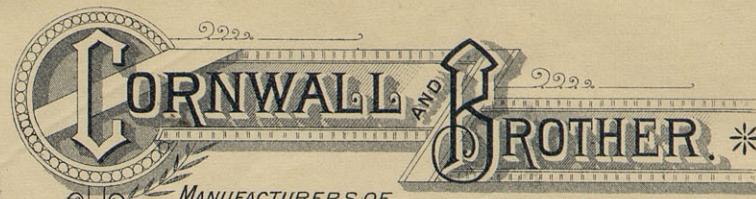
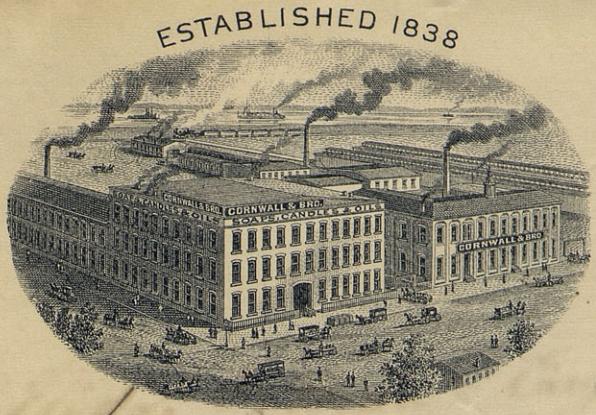
John S. Callich Cleveland, O.

Louisville, Ky. May 8th 1889.

Mr. S. De Bona
Eagle Pass. Texas

Dear Sir.

Yours of the 28th ult. received.
The man whose duty it was to answer your letter was suddenly taken sick and on this account your letter was not answered as promptly as we should have desired. We enclose herewith a special price list showing delivered prices of most of our brands of ^{laundry} Soap. One or two brands not described on the printed form we quote as follows -
National Soap 100 metre oz. cakes pressed & wrapped per box \$4.75
Wash Soap 100 metre oz. cakes pressed " " " " 4.00
Old " " " " " " " " 4.00
" " 60 pressed & wrapped cakes 16 oz. " " 3.25
We offer our washing Powder "Clairit" at \$3.75 per case containing 100 packages
We also enclose price list of cold-soaps. All prices named on both laundry & toilet soaps are delivered prices



John & Dalton Cleveland, O.

MANUFACTURERS OF
FINE MILLED TOILET & LAUNDRY SOAPS & CANDLES.

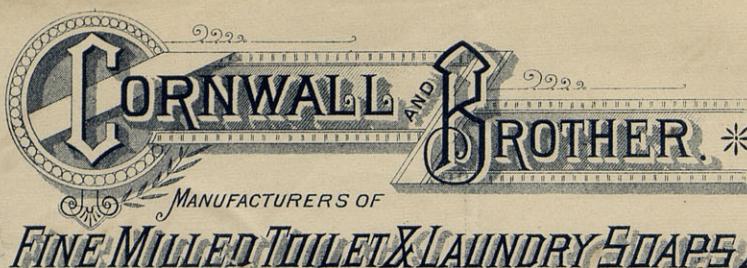
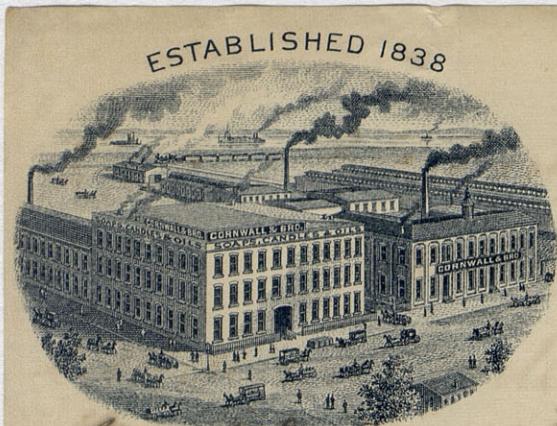


(2) Louisville, Ky. May 8th 1889

We quote full night-Hair Candles in white boxes at 9½ cents per pound delivered in car load lots. In smaller quantities 9¾cts. per lb. delivered. There will be no advantage in making up a mixed can of soap and candles. The railroads will not allow car load rates on either of these articles unless there is a car load of either kind. The prices given you on soaps are based on car load quantities. On an order for less than a car load we should have to charge 23 cents per box higher.

Thanking you very much for the inquiry
and hoping to receive your order.
We remain -

Yours truly
Cornwall & Brother
Q.S.C.



*Mrs. DeBona Eagle Pass Texa
Deliveral price in car-load lots*

Louisville, Ky. May 8th 1889.

Cornwall & Bro's Standard Laundry Soaps

Per Box.

Dublin , 100 square bars, 12-ounce pressed and wrapped	\$4.25
do 80 sq. bars, 60 lbs, pressed and wrapped	3.50
do 60 oblong cakes, 60 pounds, pressed, not wrapped . . .	3.40
National , 60 square cakes, 60 lbs, pressed and wrapped . . .	3.75
Columbia , 100 10-oz. cakes, 62½ lbs, pressed and wrapped . .	3.25
Kentucky , 100 sq. cakes, 50-lbs pressed and wrapped . . .	2.25
Bluing , (Blue Soap) 60 sq. cakes, 60 lbs, pressed and wrapped	3.25
do 100 square bars, 50-lbs, pressed and wrapped	2.80
do 100 square bars, 75-lbs, pressed and wrapped	4.00
Albion , (White Vegetable Oil) 100 brs, 75-lbs, pressed & wrapped	4.50
Star & Crescent , 60 lbs, pressed and wrapped	3.00
Select , (Pink or Pale) 60 oblong 1-lb bars, pressed and wrapped	3.05
do (Pink or Pale) 60 oblong 14-oz cakes, pressed and wrapped .	2.80
do (Pink or Pale) 60 oblong 1-lb bars, pressed not wrapped	3.00
do (Pink or Pale) 60 oblong 14-oz caks, pressed not wrapped .	2.75
Mammoth , 20 long bars, 60-lbs, pressed and wrapped . . .	3.20
Our Olive , 60 oblong cakes, 60-lbs, pressed not wrapped . . .	3.00
do 60 oblong cakes, 60 pounds, pressed and wrapped . . .	3.10
do 60 14 ounce cakes, pressed not wrapped	2.65

Modern, 100 square cakes, 75-lbs, pressed and wrapped

~~3.85~~

do 60 square bars, 60 lbs, pressed and wrapped

~~3.10~~

Old, 100 9-ounce cakes, pressed and wrapped

~~3.05~~

do 100 8-ounce bars, pressed and wrapped

~~2.90~~

Tub, 72 cakes, 60-lbs, pressed and wrapped

~~2.80~~

STANDARD BAR SOAP.

Imperial White, (Especially adapted for use in hard water) 60 brs, 60 lbs; 20 brs, 60 lbs; 120 brs, 60 lbs; wrapped

~~3.60~~

Mottled German, 60 bars, 60 lbs, not wrapped

~~3.10~~

Trade, 1 lb square bars, 60 pounds, wrapped

~~2.90~~

do 20 long bars, 60 lbs, wrapped

~~2.80~~

German Olive, 60, 80, 100, 120 Bars, 60 lbs not wrapped

~~3.00~~

Extra Olive, 60 1-lb bars, also many other sizes, not wrapped

~~2.70~~

Family, 60 and 80 square bars, 60 lbs, wrapped

~~2.80~~

Blue Bell, 60 lbs, various standard sizes, not wrapped

~~2.95~~

Red Mottled, 60 lbs, various standard sizes, not wrapped

~~2.95~~

Continental Company's Soaps.

Nabob, 100 sq. bars, 75 lbs, pressed and wrapped

~~2.90~~

Cleansing, 100 oblong cakes, 75 lbs, pressed and wrapped

~~2.85~~

Oriental Company's Soaps.

German, 60 lbs, various size bars, not wrapped

~~2.20~~

Topic, 60 1-lb square bars, wrapped

~~2.25~~

No. 1 Palm, 60 pounds, various size bars, not wrapped

~~2.20~~