CONTESTS
PROMOTIONS
GIMMICKS, etc.
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How would you like to win a (sound effect) Well, not that, it's more titre (bound effect)

You know, one of those, uh... (sound \& music) actually, were not sure what it is, but it could be yours! Xes, if you're a careful observer and keep your eyes peeled, (rrifipn!) you may be the first to spot the misspelled work in the current series of "Think - KABL" ads now running in your neighborhood newspaper. To win, just look in your newspaper, or a reasonable facsimile - and find the one ad in which one word is misspelled, If you are first to correctly identify the misspelled word, KABL will give you one, Decision of the judges is final. So, watch for the "Think KABL" ads. You' may win a (sound effect) or something like that. Send your entry today to, "Big Flub", KABL.

## Music: Out

Wink Promo

## Winkers, beware!

Music: Up ominous
A wink, is a wink, is a wink. Or, a wink by any other name might still get you in trouble! (Sounds: "Well!" slap!) So, gentlemen, please - KABL and the American Winkers Association implore you to return to the proper and sophisticated wink, or don't wink at all! The correct wink is not: a twitter, (music effect)

PROMOTION (Dave McKinsey, Program Director, KABL)

Ad Promo
How would you like to win a (sound effect)
Well, not that, it's more like (sound offect)
You know, one of those, uh... (sound \& music) actually, we're not sure what it is, but it could be yours! Yes, if you're a careful observer and keep your eyes peeled, (rriipp 1) you may be the first to spot the misspelled work in the current series of "Think - KABL" ads now running in your neighborhoo, $d$ newspaper. To win, just look in your nowspaper, or a reasonable facsimile - and find the one ad in which one word is misspelled. If you are first to correctly identify the misspelled word, KABL will give you one, Decision of the judges is final. So, watch for the "Think KABL" ads. You'may win a (sound effect) or something like that. Send your entry today to, "Big Flub", KABL,

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Wink Promo
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Music: Up ominous
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flutter (effect) or blink! It is a quick, straightforward closing

DENVER AIR SHOW

## MousE WMENO

Koit OMAHA
Whe indianapous,
To $\qquad$ From $\qquad$ Steve Brown
Ron Mercer, Steve Shepard, Steve French
Date August 2. 1965 Subject $\qquad$ Air Show


#### Abstract

Pfis is the general memoranda of advance details concerning the Denver


 Air Show. O igination of this idea for a radio station sponsored air show grew out of the station's association with a Denver area sky divers' club. The station had been using sky divers at various events, similar to our use of sky divers in Portland at the fireworks show.Initially, the station agreed to sponsor the jump club in that the station provided fifteen jump suits, lettered with station call letters, at a cost of $\$ 164$, jump suits and helmets, with station call letters, at a cost of $\$ 324$. The station also absorbed one half of the cost of each man's jump. (This is normally $\$ 4.00$ and a cost usually paid by the jumper himself. ) The station also provided whatever smoke bombs the jumpers used and absorbed the "tach" time fees on the airplanes used.

It should be noted here that the use of a Cessna 185, which will carry four jumpers, is usually about $\$ 22$ per hour. The station in Denver also utilized its own Cessna 210 and using these two aircrafts nine men can jump at one given time. A mass spectacular can be achieved using a large aircraft, such as a DC-3. Cargo versions of the DC-3 (wherein the interior has been stripped of seats) will accommodate 50 to 60 jumpers. The fee for use of a DC-3 is normally $\$ 1.00$ per hour per passenger or, in the casc of a jump of this nature, $\$ 50$ to $\$ 60$. If the DC-3 were used, for example, to fly a group from Omaha to Kansas City, the cost would be this basic figure plus one dollar per air mile.

With regards to the air show, the station is obtaining the services of a large number of sky divers by standing the cost of or in some way providing the following:

1) $\$ 250$ revolving trophy for the club judged as the winning club in the competition. (Rules, standards and judges are provided by the clubs themselves.)
2) A beer and hamburger party for the jumpers after the event.

#  

Kot: OMAHA
反ose porthand
Wiro indianapous
To $\qquad$ From $\qquad$
Date $\qquad$ Subject $\qquad$
$\qquad$

It should be noted here that government air bases almost always have a sky diving club eager to participate. In fact, armed services' cooperation, in general, is excellent providing personnel are not on maneuvers, etc.

Our understanding, at this point, is that the FAA will generally approve a jump area and a jump where 500 square feet of landing space is available.

Two interesting events can be staged by the jumpers:

1) A rooster can be passed between four or five men in mid air. (The rooster is carried to the ground by the last jumper. Should it slip out of someones hands, it should be remembered that afterall it is a bird and should be able to land safely!)
2) A combination aerial and ground race. On this one you need, and should find it quite easy to obtain, assistance from your local Suzuki, Honda or Yamaha dealer. You lay out your landing area with five motor bikes spaced abreast a couple hundred feet apart. The jumpers jump from the plane toward their individual motor bikes, landing as close to them as they can so they don't have to run very far, start the bikes and race toward a preset finish line. This is very exciting because the jumpers delay opening their chutes until the last second in order to save time.

The basic problem to attack is arranging with a small private airport to provide the necessary facilities. The airport must have a very large spectator area, as air shows of any sort generally attract upwards of 25,000 people. It is believed you will find private air strip owners more than eager to cooperate in that they want action, want to expose their air strip, service facilities, etc., to both the flying and non-flying public. In addition, they like hearing the name of their facility on the air.

EXECUTIVE OFFIGES B401 WEST DODGE ROAD OMAHA, NETRASKA PHONE 391.7800

## Mous區 Mraco

Koti omaha
İSa portland
Wife indianapolis

To $\qquad$ From $\qquad$
Date $\qquad$ Subject $\qquad$

In Denver all the facilities were provided to the station free of charge and, in addition, the airport paid for a free breakfast served to any pilot who flew in, including forty flying farmers. Once you have arranged for the airport, you approach your retail aircraft dealers on the following basis: Each of the three major aircraft franchise holders (Cessna, Beech and Piper) paid $\$ 2000$ each for the privilege of displaying their lines to the public, both on the ground and in the air. The $\$ 2000$ is simply a display fee and has nothing to do with any radio time. In the case of Denver, each dealer displayed his products in the air and then the craft proceeded to the demonstration area where the public was invited to inspect the plane they had just seen maneuvering at close hand.

Apparently there is a coop budget provided to the aircraft manufacturers in each case. In Denver the Cessna dealer sold rides over the city at a cost to the public of two cents per pound. So, a 150 pound man and his 100 pound wife could take the ride for $\$ 5,00$. As Cessna is currently nationally advertising a $\$ 5,00$ per ride deal, they are also paying the dealers $\$ 5.00$ for each person they take for a ride and give a very rudimentary flying lesson.

In the Denver operation, the entire cash outlay on the part of the station was within a budget of $\$ 1200$ and, in that they induced three aircraft dealers to participate, the net profit was approximately $\$ 4800$.

SB: jk

CC: Gordon McLendon
Don Keyes.


Here are a few things that I would like to pass on which you may find helpful:

1) Ne are thinking of running a "Happy April 15" promotion on WHB whereby people send in a postcard and we draw a winner for whom we will match their 1965 tax payment, or refund up to $\$ 300$
2) I was in Oklahoma City last week and heard on KTOK what I think is a aood idea. During the day (9AM - 4PM), instead of the D.J. droppina in stale jokes between records, they use very short sport items. (They don't have any regularly scheduled sportscasts during these times). This, I am sure, is a big factor in their audience composition build-up on men and women.
3) We are considering a prize for an as yet unthought of contest which really sounds bia. The prize would be an album a day for 365 days, ot $i t$ could be a record a day for 365 days. Naturally, it doesn't have to be for a year either.....it could be an album a day, month, etc.
4) I also ran into a couple of good tag lines for campaigns in the last couple of weeks. A bank in Dallas is using, "The best change your money can make is to the Mercantile Bank" (This is a billboard campaiqn). The Chevrolet Dealers in the same area are running a billboard campaign based around "If you own a ' 62 Chevy, expect to be hearing from us" obviously they go to the register books and track down people who own cars of that year.

BEST NEW CREATIVE SALES IDEA - YHB
One of our local salesmen has come up with an idea for a "21 Club". It has all kinds of sponsor tie-in ideas and I am sure you can think of many more....

21 CLUB IDEA....
The WHB 21 Club would be a mythical club whose members would be those just reaching their 21st birthday. All eligible could be registered in advance at the station or at a participating sponsor's place of business. They would show their drivers license or birth certificate for proof of birthdate. A few days before their birthday, the station would mail them a 21 Club Card and a kit of merchandise samples certificates, discount deals, etc. These would be furnished by other participating sponsors. In addition to furnishing the prizes or deals, these sponsors would agree to buy a minimum schedule of spots on the station to get in on the promotion. Typical sponsors would be the car dealer, restaurant who would give champagne and cake with meals on birthday, department stores, specialty shops, etc.

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                                    M E MORAN D U M
TO: ALLMANAGERS, ALLPROGRAM DIRECTORS
FRON: DON KEYES
DATE: AUGUST 30,1961
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You will soon receive a tape from Les containing one cut of an item we shall call "Alice Promo". These are to be logged once an hour until you feel that they have outlived their usefulness.

Please instruct your disc jockeys that the logging of them does not in this case constitute instructions to play them indiscriminately. They must follow a funny situation or gag that your deejay has previously set up.

They are done in the order of the Negro woman in a commercial of many years ago who had a very infectious laugh and said, "... Love that soap..."

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ALL MANAGERS, ALL PROGRAM DIRECTORS
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Don Keyes

## ALASKAN PROMOTION

Begin at 6:00 AM September 10, 1958

## FACT SHEET FOR DEEJAYS KLIF NEWSCASTS

 Eghantig Soptomber 20 T FOR DEEJAYSLay on this heavily, please. Here is a newsstory:
KLIF has sent a giant 10 -gallon cowboy hat to the Covernor of Alaska to congratulate Alaska on becoming the 49th State. The hat will be delivered to the Governor in the next few days in presentation coremonies scheduled in Juneau. In return, Alaskan officials are sending KLIF various animal slins from Alaske to be on display on Alaskn Day at the State Falr of Texas.

Get this story over to the listeners. Let's do conoiderable talling about it. Also, we want to get a campaigh going in which we able each KLIF Hotener to send us a dime for purposes of buying an 18 -inch solith gold diaper pin for Alaska. This diaper pin will be presented to Alaskan offlatials here on Alaska Day at the State Fair af Texas on October 16.

HIT THIS HARD. Let's see if we can get the money in. A list of contributors will accompany the gift when it is presented on October 16.
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Let's get on these items with a vengeance.

NEWS STORY TO RUN ALL DAY LONG ON KLIF NEWSCASTS
Beginning September 10, 1958 at 7:00 AM

KLIF has sent a giant 10 -gallon cowboy hat to the Governor of Alaska to congratulate Alaska on becoming the 49th State.

The hat will be delivered to the Governor in the next fow days in presentation ceremonies srheduled in Juneau. In return, Alaskan Efficials are sending KLIF
various animal skins from Alaska to be on display on Alaska Day the the State Fzir of Texas. WLIF further announced that ity wo throura on mis plan Fzir of Texas. KLIF further announced that it was requesting listeners to send in $10 \&$ to KLIF so that they might be a part of purchasing an 18 -inch solid gold diaper pin with which to welcome Alaska to the Union.

CEM: Mp

## Al Lurie

## 9/11/58

Gordon McLendon

In order to counter the upcoming promotion by KBOX, we put on the Alaskan "hat" bit. I suggest that you find out the name of the governor of Alaska and wire him for his hat size and we will send him a hat. I think that is all that is necessary at this moment.

However, be sure and keep track of the dimes that come in (and who sent them) so that we will be in a position to actually go through on our plan with respect to presentation of the diaper pin.
?

Kure wank e to give your youngster end hin friends tho biggest, most fancabulous birthday party ever held. If your child has a birthday cording up in i $\qquad$ month ), sent his noma, adsrass, and telephone amber to KLIF Birthday Bonus. Then when you hear his nome broadest you have five minutes in which to call. $k\langle y / s$ and win a giant party for your youngster. Complete with cake, ice cream, favoris., and a clown and cartons to entertain the kids at the
Sabulous Park Forest Theatre! Birthday Bonus ! A. KLIF troat for your lithe one I

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PROMOTION (Bill Young, Program Director, KIL')
"All American Redid" Contest ... With the "camp trend", Bob Waite
suggested that we test Listeners' memory with six of the top radio shows of the 1940's (Max. District Attorney, Backstage Wife, Amon \& Andy, Duffy's 'Tavern, ac, ) Five seconds of each theme is played (a in KLIF MYstery Voice of 2959) in succession w ith e declining prize until all radio shows are named.

We have tested this on $e$ number of our ataff members and found that the
themes are easily recognized, but association with the program title is extremely difficult. I feel like this will capture the imagination of the audience and especially tho se of us who cen re-1ive those moments spent in front of the "wireless".

STATION BREAKS (Bill Young, Program Director, KILT )
"Thais is constant music KIL.T. . . heavily favored to wind the music losguo again this year!"
"This is Constant Music KILTT. . Where the musical odds ass always in your favor!"

PROMOTIQN (Johuay Bordera, Program Dlaector, KLIF )
'kYTF's Birthday Bonus -- It S KLlE's Birthday Bonus! Yon, Mothern,
Kilf wazts to give your youngstex and hio faiends tha biggent, moes fantabulous birthday pazty ever held. If youz child has a birchday corming up in ( ayxt monih \}, send his name, address, and telophone mumber to KLivF Bixthday Bonus. Thea when you heaz ais mame bxcadeest you have five manter in which to cell KLIE and win a giant paity for your youngater, Compiete with enke, ice cxerm, favors. . and a clova and cartoons to ontertain the klds st the Sabulous Park Foxest Theatre! Birthdey Bonue! A KLaF troat for your littie one! |7 \#1 \#

EROMDTIOQ:Bty Young, Program Director, KILT )
"A11 American Radio" Contest -. with the "camp srond", Bob White
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STATION BREAKS (Bill Young, Program Disectox, KILI)
"This is constant music KILT. . . heavily favored to win' the music league again this year!"
"This is Constent Music KILT. . . where the musical odds are always in your favor!"
*
PROMOTION (Bob White, Program Director, KILT)
"KILT Perfect Couple" Promotion -- This promotion will run exclusively on the James Bond Program. We have arranged a deal with Maxitronica, Inc, to help us find the perfect couple in Houston. We will invite listeners, single and over 18, to write in for their questionnaire. The questionnaire contains several questions about their likes and dislikes. They fill out the form and return to us. These forms are then run through a computer. The computer will select the most perfectly matched couple. This couple wins a night on the town courtesy of the James Bond Show. It includes dinner at the leading restaurant in Houston, Champagne show at one of the top clubs, and various other things. Should prove to be a fun thing.
\#\# \#

PROMOTION (Bill Jenkins, Program Director, WYSL)
James Bond Promotion:
1.) James is taken from studio by immigration authorities because his visa is not in order. Someone else does his show that night.
2.) James broadcasts his show from his secret headquarters during his contest ( it will really be the studio. . . but).
3.) He will give clues as to when and where he will come back into the country.
4.) At the right time and place, the Rolls picks him up.
5.) Whoever is there, wins.
\#\#\#

PROMOTION( Johnny Borders, Program Director, KLIF)
KLIF's "All-Star Team of the Week", selected by Jay Randolph, judged

- on basis of preceding Friday night's play. Each awarded an insignia, plaque, etc., and saluted on the air the following Monday afternoon.

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PROMOTTON (Bob Whita, Program Director, KILT)
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3.) He will give clues as to when and where he will come back into the country.
4.) At the right time and place, the Rolls picks him up.
5.) Whoever is there, wins.

> \#\# \#

PROMOTION(Johnny Bordors, Program Directoz, KLIF)
KLIF's "All-Star Team of the Weak", selected by Jay Randolph, Judged on basis of preceding Friday night's play. Each awarded an insignia, plaque, etc., and saluted on the air the following Monday afternoon.


KLIF "ALLOWANCE CLUB PROMO"
Control:
( appropriate music )
Anncr 1:
"KLIF wants to help teenagers earn twmoney this
Anncr 2:
"Cliff introduces a new contest to Dallas area teenagers.
Anncr 1:
If you don't receive an allowance, or if you think your
Anncr 2:
"Illowance is too small....listen!!"
"KLIF will send you an allowance of ten dollars
KLIF "ALLOWANCE CLUB PROMO"
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PROMO \# 2

| Control: | ( appropriate music) |
| :---: | :---: |
| Anncr 1: | "Teenagers... do your parents beat you with big |
|  | sticks, do you dread going home at night because |
|  | they always want a type-written report with three |
|  | carbon copies saying where you/ve been? Is your |
|  | allowance too small?" |
| Control: | (change pace of music) |
| Anncr 2: | "Well be of good cheer 'cause the Cliff Allowance |
|  | Club is here! !" |
| Anncr 1: | "Right, a contest for teenagers, only, the KLIF |
|  | Allowance Club. KLIF will pay the winner an allowance |
|  | of \$10.00 a week for a whole month." |
| Anncr 2: | "Send a postcard with your name and address to Cliff |
|  | Allowance Club, KLIF, Dallad and win an allowance |
|  | of $\$ 10.00$ week for a whole month in KLIF's . . . . ${ }^{\prime}$ |
| Anncr 1: | "Allowance Club." |
| Control: | (curtain) |

PROMO \# 2

| Control: | ( appropriate music) |
| :---: | :---: |
| Anncr 1: | "Teenagers... do your parents beat you with big |
|  | sticks, do you dread going home at night because |
|  | they always want a type-written report with three |
|  | carbon copies saying where you/ve been? Is your |
|  | allowance too small?" |
| Control: | (change pace of music) |
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|  | of $\$ 10.00$ week for a whole month in KLIF's . . . . ${ }^{\prime}$ |
| Anncr 1: | "Allowance Club." |
| Control: | (curtain) |

KLIF "ALLOWANCE CLUB" Promo \# I

Control: (appropriate music )
Anncr 1:
"KLIF wants to help teenagers earn money this summer so..."
Anncr 2:
"Cliff introduces a new contest to Dallas area teenagers. If you don't receive an allowance, or if you think your allowance is too small....... .listen! !"

Anncr 1: $\quad$ It's the KLIF Allowance Club!!"
Anncr 2: $\quad$ "KLIF will send you an allowance of ten dollars a week for a whole month"

Anncr 1:

Anncr 2:
"Ten dollars a week for a month. That's the prize in Clift's
'Allowance Club'. Adults are not allowed to enter this contest, it's just for teenagers"
"Send your name and address on a postcard to Cliff Allowance
Club, KLIF, Dallas"
Control: (curtain )

KLIF "ALLOWANCE CLUB" Promo \# I

Control: (appropriate music )
Anncr 1:
"KLIF wants to help teenagers earn money this summer so..."
Anncr 2:
"Cliff introduces a new contest to Dallas area teenagers. If you don't receive an allowance, or if you think your allowance is too small....... .listen! !"

Anncr 1: $\quad$ It's the KLIF Allowance Club!!"
Anncr 2: $\quad$ "KLIF will send you an allowance of ten dollars a week for a whole month"

Anncr 1:

Anncr 2:
"Ten dollars a week for a month. That's the prize in Clift's
'Allowance Club'. Adults are not allowed to enter this contest, it's just for teenagers"
"Send your name and address on a postcard to Cliff Allowance
Club, KLIF, Dallas"
Control: (curtain )

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KLIF ALLOWANCE CLUB PROMO #2
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| Control: | (appropriate music) |
| :--- | :--- |
| Anncr 1: | "Teenagers...do your parents beat you with big sticks, do you |
| dread going home at night because they always want a type |  |
| written report with three carbon copies saying where you've |  |
| been. Is your allowance too small?" |  |$\quad$| "Well be of good cheer cause the Cliff Allowance Club is |
| :--- |
| Control: |
| Anncr 2: |
| here I" |
| "Right, a contest for teenagers only, the KLIF Allowance Club. |
| KLIF will pay the winner an allowance of \$10.00 a week for |
| Anncr 2: | | a whole month! !" |
| :--- |
| "Send a postcard with your name and address to Cliff Allowance |

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KLIF ALLOWANCE CLUB PROMO #2
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| Control: | (appropriate music) |
| :--- | :--- |
| Anncr 1: | "Teenagers...do your parents beat you with big sticks, do you |
| dread going home at night because they always want a type |  |
| written report with three carbon copies saying where you've |  |
| been. Is your allowance too small?" |  |$\quad$| "Well be of good cheer cause the Cliff Allowance Club is |
| :--- |
| Control: |
| Anncr 2: |
| here I" |
| "Right, a contest for teenagers only, the KLIF Allowance Club. |
| KLIF will pay the winner an allowance of \$10.00 a week for |
| Anncr 2: | | a whole month! !" |
| :--- |
| "Send a postcard with your name and address to Cliff Allowance |

Control:
Anncr 1:

Anncr 2:

Anncr 1:
Anncr 2:

Anncr 1:

Anncr 2:

Control:
(appropriate music)
"KLIF wants to help teenagers earn komoney this summer so......"
"Cliff introduces a new contest to Dallas area teenagers. If you don't receive an allowance, or if you think your allowance is too small. ... listen!!"
"It's the KLIF Allowance Club!!"
"KLIF will send you an allowance of ten dollars a week for a whole month!"
"Ten dollars a week for a month. That's the prize in Cliff's ALLOWANCE CLUB. Adults are not allowed to enter this contest, lit's just for teenagers."
"Send your name and address on a postcard to Cliff Allowance Club, KLIF, Dallas."
(Curtain)

Control:
Anncr 1:

Anncr 2:

Anncr 1:
Anncr 2:

Anncr 1:

Anncr 2:

Control:
(appropriate music)
"KLIF wants to help teenagers earn komoney this summer so......"
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(Curtain)

| Control: | (appropriate music ) |
| :--- | :--- |
| Anncr 1: | "Teenagers...do your parents beat you with big |
|  | sticks, do you dread going home at night because |
|  | they always want a type-written report with three |
| carbon copies saying where you/ve been? Is your |  |
| Control: | allowance too small?" |
| Anncr 2: | ( change pace of music ) |

Club is here!!"

Anncr 1:

Anncr 2:

Anncr 1:
Control:
"Right, a contest for teenagers, only, the KLIF
Allowance Club. KLIF will pay the winner an allowance of $\$ 10.00$ a week for a whole month. "
"Send a postcard with your name and address to Cliff Allowance Club, KLIF, Dallad and win an allowance of $\$ 10.00$ week for a whole month in KLIF's . ...." "Allowance Club."
(curtain)

| Control: | (appropriate music ) |
| :--- | :--- |
| Anncr 1: | "Teenagers...do your parents beat you with big |
|  | sticks, do you dread going home at night because |
|  | they always want a type-written report with three |
| carbon copies saying where you/ve been? Is your |  |
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## S.E.

Anncr 1:

## S.E.

Anncr 2:
S.E.

Anncr 2:

Anncr 1:

Anncr 2:

Anner I:

FANFARE THEN SEGUE INTO "MARCH OF TIMISH" THEME:
The proudest moment of Texas courage will soon..... like a splendiferous geyser. . .erupt in theaters over the nation. Alltold, 12 million dollars are being funneled into one motion picture... one single incident in history..... .buried in the hour-glass of time. UP MUSIC John Wayne's epic motion picture.....THE ALAMO

## SEGUE INTO "EYES OF TEXAS"

To salute the producers of this motion picture milestone... KLIF is searching for one breathtaking beauty. An unheralded, yet undiscovered woman. .... of fabulous face and figure..... to travel to the location set where THE ALAMO is being filmed Once she is found, she will be the personal guest of John Wayne.... and meet THE ALAMO's other stars. . . . . Pat Wayne, Robert Stack, Richard Boone, Chill Wills and Linda Cristal..... Here's how you. ....or someone you know......can become KLIF's emmissary to THE ALAMO. Send a picture or recent snapshot to ALAMO BEAUTY, along with your name, address and age. All pictures will be returned after judging if a stamped, self-addressed envelope is enclosed. All entries must be mailed to KLIF before midnight, October 15th.....

Send your entry now! Become KLIF's ALAMO BEAUTY during the filming of this. . . .the most monumental motion picture ever produced...

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XTRA - With the advent of the Pueblo Incident news and the punctusl reporting of each new development of this crisis became the best promotional effort this station could mount. All efforts this past week were expended in this direction,

KZLT - Mac Hedson is running the "Suppressed Desire" Contest on his morning show. He asks the listeners to call in and tell him something they have always wanted to do, but nover had the chance. The cleverist ones win tickets to the motorcycle races and the most unique gets a Honda motorcycle.

WYSL - WYSL feels not enough of the respectople teenagers are given credit where credit is due. They now have a student of the month and by way of a promo, list his admirable achievements both in and out of school. Each student of the month zererives a plaque and numerous ocher prizes for his achievement.

KLIF - Anniversary promo. . . for mid-day... Listeners send us their anniversary date and we announce 5 winners dally from 9 AM3 PM. Winners receive 2 McLendom theatre tickets.

BEST OUTSIDE PRNMO
KLIF - They are going to begin a "Make Someone Famous" contest, They'll request a short paragraph from listeners about themselves. The bit is simple. They select a winner, make a day for him, and then heap fame upon him with mentions, a free night on the town, etc. Theydit tie in names of famous people, asking "don't you wish you were. . ?" Be famous! Maybe KLIF will select you. . Probably they'll select some ding-a-1/2ng.

## BEST PUBLIC SERVICE IDEA

KLIF - A little girl wies seriously injurad in an auto accident in which her mother and father were killed. A story appeared in the Morning News about it, They followed that with a promo requesting mail for her.

## BEST NEW STATION BREAK

KILT - KILT setting the pace for better listening!
KLIF - Love is Alive and Weld in Dallas at KLIF. . . Your Valentine for '68,

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KILT took Ray Coniff's version of "Love Me Tender" and had one of the local singers record the names of schools in place of the lyrics. This is very simple to write and it has caused considerable comment.
"Senior Souvenirs." Bill Young is reviewing seniors who send in their graduation invitations. One is drawn and winner is sent a current hit record as a souvenir.

KILT Island -- They are investigating the possibility of claiming our own island (it is possible this could be done on a mythical basis) and establish our own country. This tongue-in-cheek promotion lends itself to hundreds of various ideas. KILT Country could apply for foreign aid, jocks could have their own cities with certain of them declared depressed areas, etc.
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WHAT IS THE BEST "OUTSIDE" PROMOTION IDEA YOU CAME UP WITH THIS WEEK? (Include copy of promo spots)

KILT will be announcing the date of each individual high school's end of school activity. Quite a bit of research is involved, but this should help get them off on the right foot this summer.

The Stool Pigeon Patrol ( to be sold). KILT Employees jot down the license plates of courteous drivers they might see during the week. We find out their names, salute them on the air, and send them a check for $\$ 5,00$.
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BEST COMPETITIVE "ON THE AIR" PROMOTION THIS WEEK.
A Detroit rock station is having a "any dumb thing" contest. The people write "any dumb thing" in 25 words or less on a postcard. The winner gets the "dumb thing he wrote about."
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＂This is KLIF＇．．．Like Sonny Liston．．．．the big hit in Dallas．．．．＂
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SALES APPROACH（Al Lurie，Sales Manager，KLIF ）
Hancock Fabrics，which is a new account for KLlF，has been presented a commercial which depicts a mother and daughter engaged in con－ versation about malcing back－to－school clothing ralher then buying it．

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Personally，Ilike the idea of it but the execution looks to be awfully cumbersome．
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PUBLIC SERVICE IDEA（Stan Richards，Program Directo；，KLIF ）
A concentrated Public Service effort urging younfoters to return to school this Fall．Obviously，this is to decrease the numbe：of drop－outs each year．
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COMMERCRAL APPROACH（Jack Fiedler．Manager，KZSA）
The use of a child＇s voice concerning back－tonschool accounts．
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March 22, 1962
April 2, 1962

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MVIN. W. P. Roye Corporation
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Marine-Land Grant Corporation
1611 Avenue " M "
Dubbock, Texas
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I have now defermined that I can best fit your presentation Into our Managers Meeting on Thursday, April 12th, between 10:00 AM and T1:00 PM. is to fuform you that the moothag han beon achodulod for
April 11th, 12 th and 13 th at Glalo, our motion picture atudios at
It is not likely that I will be able to pick you up personally at the airport but I'll see to it that you are picked up by one of our people.
If you will be sble to join ur during the meating. I'm oure all of our
If you'll let me know what day and/or time you'll be arriving, Inll make all the arrangements for you. I say "day" because it occurs
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If you will be able to join us during the meeting, I'm sure all of our people would like to hear your story.

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## NATIONAL KICK-OFF

Have Fun
Make Mon

Just have your friends complete the attached applications (send check or indicate C.O.D.), sign your name to lower left corner, and the Marine-Land Grant Corp. will issue to you a check for $\$ 2.00$ for every application received from you.
W. P. Roye,

Executive Director
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NEWS ARTICLES :
What Others Have To Say !

Lubbock Avalanche Journal-Dec. 17, 1961 --- "New Kingdom Proclaimed" -- "There is something new under the sun ------Aqualandia! His Majesty King Marion I, Sovereign of Aqualandia, established the Kingdom, and on Aug. 28, 1961, formally presented his claim to the late Dag Hammarskjold, then Secretary-General of the United Nations."

Austin Statesman - Dec. 3, 1961 -"Austinite owns Sea Tract---" "Crazy man. It's not crazy at all according to King of Aqualandia who presented his credentials to U.N."

Los Angeles Times - Sept., 1961 -. "Aqualandia--New U.N. Woe" --- "The United Nations got the shock of its life one day last week when a dapper man in a bowler hat and a Brooks Bros. suit walked in and demanded recognition of Aqualandia. Nobody had ever heard of Aqualandia, but Michael $H$. Austin, 46, its handsome prime minister, irritably flashed impressive credentials that got him past the guards. 'I wish to speak to Dag Hammarskjold,' he commanded. Heels clicked and he was ushered to an inner sanctum. ' Mr . Hammarskjold is in an important meeting,' a secretary said. 'But if you will file your claim with us, we'll see he gets it right away.' "

Austin American-Stateman - Dec. 17, 1961-- "Undersea tracts set aside for all nations" -- "Will the other nations recognize Aqualandia? Well, the Los Angeles headquarters of the King has already received replies from Bolivia, New Zealand and Monaco. As the king says, "what can a nation lose?"

Wire Release - November 23, 1961 ----A commercial firm has contracted with a South African Country to invest $\$ 5.6$ million in mining diamonds within the 3 mile limit of the country concerned---

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--First major oil company negotiating for lease on part of lands.
--Renowned investment firm holds talk with King Marion I.

NEWS ARTICLES :
What Others Have To Say !

Lubbock Avalanche Journal-Dec. 17, 1961 --- "New Kingdom Proclaimed" -- "There is something new under the sun ------Aqualandia! His Majesty King Marion I, Sovereign of Aqualandia, established the Kingdom, and on Aug. 28, 1961, formally presented his claim to the late Dag Hammarskjold, then Secretary-General of the United Nations."

Austin Statesman - Dec. 3, 1961 -"Austinite owns Sea Tract---" "Crazy man. It's not crazy at all according to King of Aqualandia who presented his credentials to U.N."

Los Angeles Times - Sept., 1961 -. "Aqualandia--New U.N. Woe" --- "The United Nations got the shock of its life one day last week when a dapper man in a bowler hat and a Brooks Bros. suit walked in and demanded recognition of Aqualandia. Nobody had ever heard of Aqualandia, but Michael $H$. Austin, 46, its handsome prime minister, irritably flashed impressive credentials that got him past the guards. 'I wish to speak to Dag Hammarskjold,' he commanded. Heels clicked and he was ushered to an inner sanctum. ' Mr . Hammarskjold is in an important meeting,' a secretary said. 'But if you will file your claim with us, we'll see he gets it right away.' "

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Your Excellency,
LEGATION de MONACO
No. 2191

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## $\$ 9.50$

SPECIAL INTRODUCTORY
OFFER THIS MONTH
(Established Price - \$15.00)
A P P L I CATION
Please send $\qquad$ (amount or number) Grant Deeds, issued in the stated name to:
$\qquad$
Name:
Address:
City: State
At the rate of $\$ 9.50$ per Grant Deed, attached is check for $\$$ $\qquad$ or
Send same C.O.D. at the rate of $\$ 10.25$ per Grant Deed

> IMPORTANT INSSTR UCTTIONS
(1) Each prepaid application must be accompanied by a check or money order made payable to the MARINE-LAND GRANT CORPORATION.
(2) A copy of this completed application must be left with each applicant.
(3) AFTER RECEIVING AND STUDYING GRANT DEEDS AND ASSORTED PAPERS, APPLICANT MAY RETURN SAME WITHIN FIVE (5) DAYS TO SENDER AND MONEY WILL BE PROMPTLY REFUNDED UNLESS COMPLETELY SATISFIED.
(4) In the event your order has not been received within ten (10) days from the date of this application, please write to: Shipping Dept., Marine-Land Grant Corporation, 1611 Avenue M, Lubbock, Texas.
(5) A complete documented account of the history of THE CLAIM plus copies of original documents involved are forwarded with each Grant Deed. Orally, no one can enhance nor detract from the status or validity of the documented account of this story, or the title of the Grant Deeds. Thus, no title representation can be made except by the Grantor. In case of any deviation from this principle, please report same, and return Grant Deeds for refund of money to Marine-Land Grant Corporation, 1611 Avenue M, Lubbock, Texas, Attention, PRESIDENT.
Having read the foregoing, Applicant herewith tenders his check in the amount of \$ $\qquad$ for such Grant Deeds, the receipt of which is acknowledged by the person whose signature appears at lower left of this page.

Date: $\qquad$
"Friendly Relator and
Master Story Teller"
Applicant
Address:

City
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WHO WOULD HAVE A BETTER CLAIM?
The world's greatest novelty!!

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(2) On September 21, 1961, an AP news article stated that an American Corporation had contracted to invest $\$ 5 \mathrm{mil}$ lion to mine diamonds within the 3 mile continental limit of an African country. Are there diamonds at 4 miles and if so, who owns same?

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## Foreword

Intriguing! Dynamic! Fabulous! Mentally tantalizing! The following is all of this and much, much more--an original thought is now racing around the world. And, in our lives, how many completely new ideas have we seen? The Hoola-Hoop was a rain-barrel hoop refined and made from plastic--Hadacol was a modern version of the old medicine show--rockets and space travel were projected in Buck Rogers comic books years ago--and on and on--new concepts of old ideas.

But, herein is revealed a startling new idea that is exciting and stimulating people of different nationalities in many walks of life-a prairie fire reaction has set in and you too will probably be caught up and enthralled by this new venture into a virgin horizon.

## Introduction

Recall, for a moment, a situation which has been all too common.
. . "A problem (or an opportunity) exists; a dreamer, inventor, or artist spends considerable time and money in seeking a solution; people with less vision, imagination and intelligence can offer nothing but ridicule, contempt and criticism; later the dreamer comes forward with a solution (product or idea) that is eagerly accepted by the people; the ridiculed dreamer becomes a genius and celebrity overnight".Was this the early story of Franklin, Edison and Ford?

Now, for the first time, is published one of the most amazing true stories ever related and documented. Having read (and probably reread) the following pages, challenge your own intelligence, imagination and vision. Become a part of this fast-moving, ever-changing, continually expanding brand-new program. Send for your Grant Deed! A section of land--(640 acres)--for only $\$ 15.00$ ? What? (Call your friends before you read further).

## Chapter I

The Meat of the Coconut
For the first time ever, claim has been laid to certain virgin lands and notice of the claim has been publicized around the world in an effective, unique manner. Extensive research and explorations have revealed incalculable mineral wealth. The Marine-Land Grant Corporation, chartered to handle ideas, items and novelties, thought this was the greatest novelty idea ever, and acquired by deed all right, title and interest, in and to certain 640 acre tracts, which can be derived from the claim. Grant Deeds, granting irrevocable rights and privileges and describing a specific tract of 640 acres, are being distributed for a total fee of $\$ 15.00$. This small fee covers (1) preparation of deeds, maps, charts and sub-dividing; (2) mailing, distribution and administration; (3) filing fees and

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1. An artistic Grant Deed, precisely describing a specific 640 -acre tract and granting irrevocable rights and privileges, a quit claim instrument which conveys all right, title and interest which can be derived from the base claim.
2. Map and chart showing the exact location of the described tract.
3. A complete, factual account of the history of THE CLAIM and the events which have occurred plus copies of some original documents involved.

Interested? Certainly--A Grant Deed to 640 acres for a total investment of $\$ 15.00$ ! Well, read carefully the next paragraph.

XUnless you are completely satisfied, return your X XGrant Deed within 5 days from date of postmark and Xyour money will be promptly refunded.

Chapter II
Recent Events
August 10,1961 . . For the first time ever, a Claim was laid on certain virgin lands.

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## Chapter III

## THE GREAT STORY

## A. Title I

## Background of The Claim

For years mankind has been fascinated by the lands beneath the oceans. In recent years numerous scientific studies and explorations have been made relative to these lands. The results of the vast research, and the knowledge gained, has prompted some prominent authorities to conclude that much of the earth was once ocean land. Additionally, many statements as to the possible mineral wealth of the ocean lands, once mere predictions, have been substantiated by solid facts; and, underwater television and deep sea photography have enabled land-lubbers to see for themselves parts of this vast new frontier. Still, except for the continental limits of different nations, no claim was ever made to these fabulous lands, which comprise the Last True frontier, prior to August 10, 1961.

Question: Just 5 years ago, what would have appeared more feasible to many people-exploiting minerals from ocean lands or placing a man in orbit?

Yesterday's incredible future is today's reality!
B. Title II

> Chain of Events

1. Claim Made--August 10, 1961

On August 10, 1961, King Marion I laid claim to a great portion of the ocean lands! But he claimed only those lands that had been forever unclaimed and ungoverned; and, he specifically recognized that all ocean waters, as a medium of transportation, had long been controlled by international law.

Note: Avoiding opposition, he explicitly restricted his claim to unclaimed lands and specifically recognized all existing continental limits.

The establishment of the claim was predicted on this basis:
The claiming of lands which had never been claimed, regulated or governed is simply the common procedure which has been used throughout history-indeed, Columbus sought and discovered America and claimed America in the name of the Queen of Spain. Was the claim made by

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Columbus first and prior and subsequently recognized as valid among the nations of the world of 1492 ?

## 2. Publicizing The Claim

August 22, 1961--Prime Minister Michael H. Austin appeared in the office of the Secretary-General of the United Nations and delivered notice of the first claim made to previously disregarded ocean lands.

August 28 , 1961--A formal letter regarding THE CLAIM was forwarded to the United Nations, as matter of proper protocal.

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THE CLAIM had now been proclaimed around the world!
C. Title III

Land Grant Act--Part of Lands to all Nations
The Land Grant Act of November 6, 1961, provides that out of the unclaimed lands, each Nation of the world can receive a designated prorata part thereof. The size of the quota allocated to a given nation was determined by the size and population of the nation. And, in addition to granting the lands, the grants would convey all mineral interests, subject to cited restrictions, which can be conveyed a quit claim conveyance.

This poses an interesting situation.
Prior to this time, a small inland nation, with little scientific knowledge and meager finances, probably had never even hoped to share directly in any wealth which could be taken from ocean lands. And, now, here was an opportunity to accept a Grant to certain ocean lands:

This idea might prevent one or two world powers from grabbing the fabulous wealth to the exclusion of the weaker nations; as matters stood prior to August 10 , 1961, could such wealth have caused great controversies among the nations of the world? Lesser thoughts have

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resulted in conflicts.

The citizens of some nations cannot own lands outside national boundaries. In that event, under the Land Grant Act, the quota Grant would issue directly to the individual Governments. Otherwise, Grants are available to individual citizens who wish to apply.

Question: Are you, too, completely fascinated by now?
D. Title IV

## A Shocker!

How good is THE CLAIM?
Prior to August 10,1961 , the following general statements were bas ically sound:

1. An uncharted, unclaimed, ungoverned island belonged to the first person or country who claimed it.
2. For years, any salvage found on the ocean lands belonged to the finder.
3. The various nations claimed ocean lands for a certain distance beyond the shore lines; beyond that point, no claim was exerted.
4. Apparently, the United States for instance, could have extended, arbitrarily and without question, its continental limits out to, say, 50 miles from shore.

If these statements are sound, is it easy to fault a claim laid to previously disregarded ocean lands?

For a small investment (in the future?) total fee of \$15.00--an applicant can secure a Grant Deed to a section of the claimed lands. How acute is your vision, foresight and imagination? For such a small investment who can afford to be without a Grant Deed? Just think of the novelty appeal alone!

## Conc1usion

The foregoing events were related and documented to the Marine-Land Grant Corporation by King Marion $I$. As exclusive distributor, and an independent contractor, said corporation firmly represents that the events did occur when and how presented. Titie to Grant Deeds, issued by King Marion I, is deरived from the Grantor. The Distributor can neither enhance nor detract from the merit of THE CLAIM or the title of the Grant Deeds; thus no title representations are made by the Marine-Land Grant Corporation, its officers, or its independent contract distributors. Who has a better claim?
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"Up to and including this date THE CLAIM of the Kingdom of Aqualandia has met no opposition or resistance of any nature, although its existence is known to officials around the world. Great progress has been made and we are pushing ahead daily.'
"We are now ready for the distribution of land grants and I believe nations and individuals will just clamor for these grants to ocean lands. The mineral wealth potential is almost unbelievable. Our program should enjoy rapid success."
(Signature) King Marion I
(Seal)

## Summary

The Marine-Land Grant Corporation has taken the position that this is the greatest novelty in history; do you not agree? By virtue of a Grant Deed, you receive, in and to a specifically located 640 acre tract, all right, title and interest which can be derived from the base claim via a quit claim conveyance. Novelty? This is fabulous in its entirety!!

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A P P L I C A T I O N
Please send $\qquad$ Grant Deeds, issued in the name stated,to:

Name: $\qquad$
Address: $\qquad$
City: $\qquad$ State: Texas
(1) At the rate of $\$ 15$ per Grant Deed, attached is a check for \$ $\qquad$ made payable to Marine-Land Grant Corp., $\overline{1611 \text { Avenue } M \text {, Lubbock, Texas. }}$
(2) Send same C. O. D. at rate of $\$ 15.75$ per Grant Deed.(If C.O.D., circle Item No. 2)

TERRIFIC, NOVEL IDEA!
BUITE 104
1611 AVENUEM LUBBロCK, TEXAB NOVELTY GRANT DEEDS

Dear Grant Holder:
Congratulations to You! With pleasure we forward your Grant Deed. We hope that you enjoy the contents of this packet for a long time to come; and, most certainly you can now arouse the sleeping minds of your friends and neighbors with this terrific novelty.

## IMPORTANT INSTRUCTIONS

Your records can be perpetuated properly only if you immediately complete, detach and mail (in the enclosed envelope) the identification card attached to the Grant Deed.

Also, in the event you transfer or assign your Grant Deed, please carefully study and comply with the instructions on the back of the Grant Deed.

Should you wish additional Grant Deeds, please notify this Company at the above designated address.

Sincerely yours,
MARINE-LAND GRANT CORPORATION
1611 Avenue M
Lubbock, Texas

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Live TV interview with V. P. Roye, Lubbock attorney and a Director of Marine-Land Grant Corporation --- "The terrific interest in this novelty - Grant Deeds specifically describing 640 acre tracts of ocean lands - is resulting in a prairie-fire reaction which threatens to eclipse the economic saga of the Hoola-Hoop" --- "People purchase for various reasons - because of laughs, intrigue, vision, imagination, etc. - I suppose; Paul, if you choose to believe the claim is good and that 640 acres of ocean lands are of ereat value, I cortainly won't attempt to dictato as to what you wish to think --"

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[^3]
## PROCLAMATION

His Majesty King Marion I, Sovereign of Aqualandia, does, by this Proclamation, hereby make it known to the entire world that as of noon, August 10, in the Year of Our Lord Nineteen Hundred Sixty-One, a new Nation exists among the nations of the world.

His Majesty King Marion I, in the name of Aqualandia, claims all the lands of the world that exist beneath the oceans and other salt water bodies of the world, except that portion of ocean bottom or other salt water bodies bottom lands which are now claimed as the property of any of the various governments in the world, and where such claim is, as of this date recognized as valid by International Law.

Aqualandia also claims any and all other portions of the world that extend above the surface of the salt water areas of the world which have not, prior to this date, been claimed and as of this date recognized as the territory of any other government in the world.

Aqualandia does not claim any right to the waters existing above its lands. Aqualandia does not claim any right to govern, regulate or interfere with the present or future use of the waters above its lands.

His Majesty King Marion I, has established a Government for Aqualandia patterned after that of England, insofar as practicable.
Aqualandia is a neutral Nation and does not propose to establish military, semi-military or other defensive forces, except insofar as is necessary to police and regulate its internal problems.

Aqualandia, as a neutral Nation, shall seek the settlement of external problems through media other than military force, and desires to exist among the nations of the world relying on the integrity of the various governments of the existing and future countries of the world to recognize its rights.

Aqualandia prays for recognition by all the governments in the world, and desires to establish diplomatic relationships with all the governments in the world.

Aqualandia will present its application requesting acceptance as a member of the United Nations. Aqualandia shall seck, and hopes to obtain, the right to participate in all other media of recognized authority dealing with matters which are international in nature, wherever and whenever the opinion of the representative of Aqualandia shall be of value in dealing with the question under consideration.

Aqualandia, as a member of the family of Nations of the World, will fully adhere to, recognize and respect all laws, rules, regulations, agreements, treaties, pacts and any other media concerning the affairs of two or more nations, insofar as there exists any relationship of the Government of Aqualandia to the matter.

Aqualandia shall, with the utmost expediency, seek a location for a permanent capital, build the necessary quarters and establish the necessary branches of Government essential to its external and internal administration. Aqualandia shall recruit its citizenry from the peoples of the world without discrimination, exercising the necessary discretion to insure a good and moral population.

Aqualandia shall utilize the various mediums of exchange of the various countries of the world, until an acceptable standard of monetary exchange for Aqualandia is established and such monetary standard is acceptable to the nations of the world.

Aqualandia prays for the right to present its international problems which may in the future arise, before the International Court of Justice or other judicial authority as may be delegated by the nations of the world to deal with matters of such nature.

And, so be it known to the peoples of all the world that a new Nation exists, "Aqualandia," among the family of nations that comprise the Earth.
Be it further known that His Majesty Marion I, King of Aqualandia, with the help of God, shall govern this new Nation in such a manner that its whole purpose of existence shall be for the betterment of humanity, spiritually, morally, physically and materially.

Aqualandia is a huge Nation comprising more than one half the surface of the earth. Its tremendous resources lie fallow awaiting use by the peoples of the world. The Government of Aqualandia shall, to the best of its ability, develop these resources. Aqualandia shall offer its fullest cooperation to any government or other entity desiring to develop these resources.

The lands of Aqualandia were unclaimed and ungoverned, and in creating this new Nation, His Majesty King Marion I, has merely followed the precedent which has been the procedure involved in the establishment of many nations throughout the history of the world.

His Majesty King Marion I, by this Proclamation, makes it known that since noon of August 10, in the Year of Our Lord Nineteen Hundred SixtyOne, Aqualandia has been a Nation under his protection and governed by his Sovereign Authority.

## marion I

(Signed)

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## marion I

(Signed)

SUITE 104 1611 AVENUE M LUBBOCK, TEXAS

COPY OF FORMAL LETTER TO UNITED NATIONS

The Hon. Dag Hammarskjold, Secretory-General
August 28, 1961 THE UNITED NATIONS
United Nations Headquarters
New York, New York
Dear Sir:
Complying with the instructions which Lord Prime Minister Micheal M. Austin, of Aqualandia, received when he appeared in your office on August 22, 1961, the Kingdom of Aqualandia is herewith presenting its request for membership in the United Nations.
The Kingdom of Aqualandia whose territorial domain is described in the affachad Proclamation, which is a part of this communication, is the largest Country in the world, in area. The vast potential of Aqualandia's resources wait the attention of the entire world, and their future development will greatly enhance the materiel wealth of the peoples of the world.
His Royal Majesty, King Marion I of Aqualandia, is devoted to the principle that his government should and will encourage and assist to the fullest extent of its ability, any government, scientific or commercial group, or any other entity interested in the development of Aqualandia's natural resources, whenever and/or wherever such development will, to any degree, prove beneficial to humanity in general of in pert.
His Royal Majesty, King Marion I of Agualandia, is familiar with the Charter of the United Nations, in its entirety, and does herewith agree that, when admitted ot a member Nation, the Kingdom of Aqualandia will abide by said Charter. His Royal Majesty, King Marion I of Aqualandia, is devoted to the principle that the Nations of the World and the peoples thereof should live in peace with ene another end shall, os head of his Kingdom, work diligently toward this and.
His Royal Majesty, King Marion I of Aqualandie, having adopted a form of governmont patterned after that of England, in lies of a written Constitution, hes decreed that the powers of this government shall be distributed among the King, e Parliament (consisting of a House of Lords and a House of Commons), and a proper Judicial Authority, and, with the aid of his Cobinet shall create and establish all ether branches and departments of government necessary for the proper administration of all Internal and external affairs of the Kingdom of Aqualandie. In addition to the foregoing branches, divisions and offices of government, the King shall appoint a lord Prime Minister whose powers in the Executive branch of the Government shall be superseded only by the King himself, or by the Prince Regent when acting in the King's stood.
The Government of Aqualandia will offer to the peoples of the world on opporfunity to become citizens of Aqualandia, and in addition will offer dual citizenship status to those who do not wish to relinquish their existing citizenship. Inasmuch es Aqualandia is a neutral Notion, those requesting dual citizenship will net be required to violat their current citizenship obligations to any other country.
His Royal Majesty, King Marion I of Aqualandia, having reed and approved the contents of this Document, does herewith instruct Lord Prime Minister Michael H. Austin of Aqualandia to immediately forward said Document to your office.
His Royal Majesty Morion I

KING OF AQUALANDIA
Temporary Address:
KINGDOM OF AOUALANDIA
P.O. Box 1292

Los Angeles 28, California

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#  

suite 104
A QUIT CLAIM DEED FOR YOU
1611 AVENUEM LUBACCK, TEXAB

640 ACRES OF OCEAN BOTTOM LANDS

Nutshell: A claim has been laid to previously unclaimed ocean lands. Even though the claim may or may not be of practical value, the Marine-Land Grant Corporation acquired a quit claim deed to a certain part of the claimed lands (all right, title and interest which can be derived from the claim was conveyed.) The Corporation in turn could convey by quit claim deed to other parties. The Corporation was chartered to handle ideas, items and novelties and this is the most novel idea in years. The deed has great intrensic value, from the standpoint of novelty appeal alone, for many people and an intriguing question is inherent--who has a better claim to my specific 640 acre tract than $I$ ?

Intriguing! Mentally Tantalizing! Dynamic! Fabulous! The following is all of this and much, much more. The first original thought, an entirely new idea, to appear in many years is now racing around the world.

A claim has been made to virgin lands and notice of the claim has been publicized in an effective, unique manner. These famous virgin lands comprise a portion of our one remaining True Frontier. Extensive research and exploration have revealed the existence of inestimable mineral wealth; and, Grant Deeds to certain sections ( 640 acres each) of the claimed lands are now being distributed. For a small investment - (in the future?) - a total filing fee of $\$ 15-y_{\text {- }}$ you, too, can be granted irrevocable rights, interests, and appurtenances to a 640 acre tract of the subject lands. Interested? Certainly! And now, let's crack the shell of this nugget--


Oct. 23-
Nov. 3, 1961 -- Officials of several nations start acknowledging the notice of the claim had been received (Monaco, New Zealand, Bolivia, Du Maroc, etc.).

Based on the claim of August 10,1961 , and subsequent events which have occurred, Grant Deeds (specifically describing and exactly locating certain 640 -acre tracts of the claimed lands) are now being distributed for a total investment of $\$ 15--a$ fee to cover (1) preparation of deeds, maps and charts, (2) mailing-distribution-administration, (3) filing fees and record maintenance. In return for your investment, you receive:
(a) an artistic Grant Deed, granting all rights, title and interest which can be derived from the claim; stated reservations excepted.
(b) map and chart showing exact location of the tract described.
(c) a complete, factual account of the fascinating history of the claim of Aug. 10,1961 , plus copies of original documents involved.

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The subject claimed lands are located Southeast of Hawaii, beyond all continental limits; and were never claimed prior to August 10, 1961. Can the total amount of mineral wealth on ocean lands ever be calculated? Your deed may or may not be of any value, but who would have a better claim than you?
****Thought Provokers:
(1) For years Texas and the U. S. argued as to who owned the ocan lands from a point 3 miles to a point 12 miles off the Gulf Coast. Texas won (of course) and great oil reserves have been discoveredwho owns the land at point 13 miles offshore? If there is oil at 12 miles, is there oil at 13 miles?
(2) On September 21, 1961, an AP news article stated that an American Corporation had contracted to invest $\$ 5$ million to mine diamonds within the 3 mile continental limit of an African country. Are there diamonds at 4 miles and if so, who owns same?

Marine-Land Grant Corporation, Distributor, represents ONLY that the cited events did occur; title validity or invalidity keyed to claim of August 10,1961 , by Grantor only.
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Marine-Land Grant Corporation, Distributor, represents ONLY that the cited events did occur; title validity or invalidity keyed to claim of August 10,1961 , by Grantor only.
suire 104
SUITE 104
1 SII AVENUK 1611 AVENUKM
LUBBOEK, TEXAB

APPLICATION<br>$\overline{\text { NOVELTY DEEDS }}$<br>***************

I hereby make application to the Marine-Land Grant Corporation, 1611 Avenue $M$, Lubbock, Texas, for one Grant Deed which specifically describes a certain 640 acre tract of ocean land, together with other information and documents relative to recent events and the history of the claim of August 10 , 1961.

Please issue the Grant Deed in the name of:

FULL NAME (Print) $\qquad$
Address $\qquad$
City $\qquad$ State $\qquad$

I certify that $I$ have read the foregoing and that the Grant Deed applied for has been given to me as an item designed solely for amusement, intrigue, and novelty; no representations have been made to me as to title validity or invalidity relative to the Grant Deed.

Signature: $\qquad$

Witness: $\qquad$
Firm: $\qquad$
City: $\qquad$
(Form XX)
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TERRIFIC, NOVEL IDEA!!

Dear Grant Holder:
Congratulations to You! With pleasure we forward your Grant Deed. We hope that you enjoy the contents of this packet for a long time to come; and, most certainly you can now arouse the sleeping minds of your friends and neighbors with this terrific novelty.

## IMPORTANT INSTRUCTIONS

Your records can be perpetuated properly only if you immediately complete, detach and mail (in the enclosed envelope) the identification card attached to the Grant Deed.

Also, in the event you transfer or assign your Grant Deed, please carefully study and comply with the instructions on the back of the Grant Deed.

Should you wish additional Grant Deeds, please notify this Company at the above designated address.

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## BEST ON THE AIR PROMO

KLIF - The advent of Dr. Grace "Sisters", a spin-off from Dr. Joyce Brothers, and "Ask the Answer Lady". .. a promo relating to the KLIF-J. K. Wilson Batchelor of the Year Contest.

KABL - Below are two exotics which will be running on the Good Music stations this weelc (Arrowhead and Locomotive).
Also, the promotion for KABL on the Pancake race. Winner who will be sent to Liberal will also be reporting directly to $\mathrm{W} / 4$ and KOSI on the outcome of the race for an exclusive, Arrowhead Promo
I'll bet you thought those old arrowheadsyou've been collectipg all these years are just so much junk. Well, listen to this ! A gentleman up in Oregon has been collecting Columbia River arrowheads for over sixty years. He has about 1200 choice specimens, enough to start another \ndian war! They were all hacked out by some Indian hundreds of years ago, and used for who knows what? Get this. . fifty-five thousand dollars If Did you know that arrowheads were worth that? Better dust off your collection and start looking for morel Meanwhile, if you're interested in that many arrowheads, contact "Heap Big Chief", Daily Commercial News, San Francisco, California, Locomotive Promo
Of course, you've outgrown model electric trains and all that, but imageintthe fun you can have with two full sized diesel-electric locomotives in your backyard! Now, KABL has found a brace of real locomotives that would ordinarily cost sixty-thousand dollars, but can be yours for very little if you make the best bid during a forthcoming department of defense auction. These iron horses weigh-in at eighty-thousand tons each. And even though they do need a few minor repairs, they're on rails at least. All that's missing are a few minor things. One of them has a broken axle, another an engine without any parts... but you can fix that! Write your bid today for this pair of genuine diesel-electric locomotives. Address: Defense Surplus Sales Office, Pancake Race (1)
How do you like your pancakes? Thin and crisp? Thick and soggy? Running with syrup or drowned in ice cream? If you're a pancake fan, you've probably invented new ways to prepare

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\#l All KLIF disc jockies in one maxk big, free record hop.
\#2 Did you say all the KLIF disc jockies together in one hop? And free?
\#B That's it - -hours--from noon to midnight on Monday, Labor Day.
 prizes, among them 200 KLIF kookie hats...
\#D Nemaxaxm ,on't miss this biggest event in the history of KLIf--tye figee, back-te-school KLIF record hop with all KLIF disc jockies-$M_{o}$ nday from noon to midngight at the Dallas Memorial Auditorium. ik
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(1) fill 1111111111.11

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For the first time in/history
\#2: All the disc jockeys at KLIF together in one big KLIF record hop-with all KLIF disc jockeys... hi, nan Renting stars
\#3: The sensational Back to School KLIF record hop, ck linnday from noon midnight 。
\#4 Did yod say from noon to midnight?
\#5 Yessir, it's the longest record hop in history--and all the KLIF disc top name jockeys will bethere--with/guest artists grikwe and hundreds of big prizes. And it's free.
\#6 It's the longest record hop in history--noon to midnight bis Monday, Labor Day--and it's free--wi th all bigger KOIF disc jockeys--Ken Knox, Art Nelson, Rex Miller, Ken Reed, Lee Arthur--all of them.
\#7 Monday--noon to midnight--the swingin' $\hat{\text { Singing }}$ marathon KLIF back to school record hop at the Mavirial Auditorium...

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Hits of the week






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Rec. Wop Rome
Patio Police Porer "at The Hop"
"1: Its our parts and your invited
"2: Ore last fling betou school starts.
*): The sisantia KCIF marathon back to soled recall hop this Ponder night at the Momonal Auditorium
2: Bis nam record acts!!
1: Free door prizes!!
2: Free KLIF Rookie tads
1: An all day marathon record hop. tueler noon and wéle swing 'fill midnite..
2: Au the cliff dee jays will be there in person to un. this gigantic sing in' swing M' a flair.
3: This Monday, Remonial Auditonine, the sijmukic free KCLE Mansthon Back to Shul Ra ad Mop

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## ATHLETE OF THE YEAR - SCHOLAR OF THE YEAR

It occurs :o me that some good-will could be generated by your designation of an Alilete of the Year and a Scholar of the Year among all the high schoolv of your city. The Athlete should be fairly easy to determine from a stanipoint cinot only all 'round athletic ability, but any outstanding displays of sportsyranship as well.

I rould think that the designation of a Scholar of the Year would be detervined by the scholastic ranik of all students in the 9th through 12 th grads in high school, or the unusual contribution of some teenagers who have uncovered in their studies something revolutionary to the betterment of ociety. For example, I recently saw in a newspaper pictures of a boy ad a girl who are high school seniors somewhere who had come across an axtremely reliable theory on, I believe, the cause and cure of spinal meningitis. Things of this nature are quite rare, however, and you will probably want to go the highest scholastic average route.
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M ZMORANDUM
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TO:
ALL MANAGEES, ALL PROGRAM DIRECTORS
FROM: DON KEYES
DATE: APRIL 10,1961

Here is an inexpensive litcle promotion subinitted by KTSA which is clever and timely for this month of April. It is called "The KTSA April Shower Singer ${ }^{11}$ 。

You cake a part of a record by a wall-known singer of the lact 20 years and make a dub of it with the sound effects of a shower (bathroom typo) over it, The effect is, of course, that he is singing in the shower.

While KTSA is running this hourly via telephone calls, I do not thiak it deserves thet much attention and is I were you, I would run it by postcards-oakrliest correct entry wins the prize, etc. The prise could be something inompensive like a shower of merchandise that you migh: have traded-out.

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Here's a small promotion that will reach you well in advance of springtime. It comes from KTSA. and they call ic "The Mystery Shower Singer" contest. This is tied in with "April Showers" etc, and anything olson appropriate.

You make a recording of a well-known person singing in the shower. First person to send card identifying him wins a year's supply of soap or some such inexpensive prize or prizes.

I would think a City Councilman or some equally well-lcnown person would be a good name to use.
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The following spot was proposed and sold to Planter's Lake Fishing Resort and Subdivision.

Two fish talk. Underwater gurgles are heard. \#1:"Gee, Charlie, ain't it great. . . beautiful Planter's Lake all to ourselves... no fishermen. . .tune your transistor radio to KILT....let's live it up!" \#2: "OK, Leroy" (SWITCH to ANNCR: "There ain't no better place to fish than Planter's Lake, etc...")部: "Well, Charlie, looks like this is the end of our tale!" \#2: "Yeah, Leroy, someday a guy cant make a fin!"

COMPETITOR'S COMMERCIAL ( Vickie Rosenfeld, Sales Manager, KILT)
Levitt's Jewelers on KPRC -- Spot starts with Christmas music. Anncr says, "Say, it's not Christmas." Voice off mike, like recording engineer, says, "Gee, that's right. I know it's some kind of holiday, let's try this one." Then' Waster Parade" fades up...Anncr says, "No, no, it's not Easter either. " Engineer says, "Okey, how about this one?" and plays "Old Lang Syne". Anncr says, "Nope, still wrong...say, who is this commercial for anyway?" Engineer says, "Levitt's Jewelers, 1020 Main." Annex : "Ill bet he wants to celebrate graduation. As a matter of fact, Levitt's is perfect for any kind of occasion-Christmas, Graduation, June Brides, you name it. When it's time to give a gift, think of Levitt's." Spot ends with "Old Lang Syne".

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PROMOTION (Bob White, Acting Program Director, KILT)
I quote from Bob's Weekly Report:
"KILT/AROUND THE WORLD CONTEST: This will be our June Hooper
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Two fish talk. Underwater gurgles are heard. \#1:"Gee, Charlie, ain't it great. . .beautiful Planter's Lake all to ourselves....no fishermen...tune your transistor radio to KILT...let's live it up!" "2: "OK, Leroy" (SWITCH to ANNCR: "There ain't no better place to fish than Planter's Lake, etc...") \#1: "Well, Charlie, looks like this is the end of our tale!" \#2: "Yeah, Leroy, somedays a guy can't make a fin!"
\#\#\#
COMPETITOR'S COMMERCIAL (Dickie Rosanfeld, Sales Manager, KILT)
Levitt's Jewelers on KPRC -- Spot starts with Christmas music.
Anncr says, "Say, it's not Christmas." Voice off mike, like recording engineer, says, "Gee, that's right. I know it's some kind of holiday, let's try this one," Then'Waster Parade" fades up...Anncr says, "No, no, it's not Easter either." Engineer says, "Okey, how about this one?" and plays "Old Lang Syne". Anncr says, "Nope, still wrong...say, who is this commercial for anyway?" Engineer says, "Levitt's Jewelers, 1020 Main ." Anncr : "I'll bet he wants to celebrate graduation. As a matter of fact, Levitt's is perfect for any kind of occasion-Christmas, Graduation, June Brides, you name it. When it's time to give a gift, think of Levitt's." Spot ends with "Old Lang Syne".
\# \# \#
PROMOTION (Bob White, Acting Program Director, KILT)
I quote from Bob's Weekly Report:
"KILT AROUND THE WORID CONTEST: This will be our June Hooper contest. It works on a similar scale as the Mystery Voices which has proved time and time again very successful. We have sent a fictitious Mr \& Mrs KILT on a trip
around the world and they will stop at five locations, each one on a different continent. We will give one clue daily to the identity of the mystery spots. Each one will be a natural phenomenon, not man made. The prize starts at $\$ 1000,00$ and drops \$100.00 daily then stops at \$500.00.
"Entries will be by telegram only so we can be absolutely sure of the winner. This will give the deejays much ad lib material and will be promoted to the fullest."

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PROMOTIONS (Bob White, Acting Program Director, KILT )
Again I quote from Bob's report:
"BEATLE TOP TWENTY SURVEY: We will be the first radio station in America to institute a weekly Beatle Top Twenty Survey. This survey will be official and handled just like our regular Fun Forty Survey. The twenty Beatle records listed will be the ones that are selling best and receive the most votes at our Survey Shop conducted nightly.
" Since many of the songs listed will be album cuts, request action will figure heavily in the standing. The top record will always be their best selling single available. It will change weekly and we intend to promote this to its fullest since it will be exclusively on KILT in the Houston market. It will be printed on the back of our regular survey sent to the shops. We will only play Beatle records on the survey.

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PROMOTION: (Richard Wilcox, Manager, KABL)
KABL plans to give away a "Dream Vacation". This vacation is a packet of authentic maps of the moon.
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STATION BREAKS（Rex Jones，Program Director，KLIF ）
＂KLIF．．．filled to 1190 with Fall fun．．．＂
＂KLIF．．．filibuster of Fallfun．．．＂
＂KLIF．．．featuring new Fall fashions in fun．．．＂
＂KLIF．．．playing more music than a free juke box．．．＂

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STATION BREAK（Floyd Brown，Program Director，KLIF ）
＂WYNR．．．as bouncy as a cheerleader．．．＂
命葸菑
COMPETITOR＇S COMMERCIAL（Del Markoff，Sales Manager，WYNR）
Goldblatt＇s Auto Wash on WJJD－－Take－off on Walter Winchell＇s ＂Untouchables＂narxation．Concerns itself with undercover work，a dirty job ahead，car looks untouchable．．．etc．

SPEC SPOT（Del Markoff，Sales Manager，WYNR ）
Del sold Star Pontiec with this approach and I would think any client who had the word＂star＂in his business name would find this useful．

Commercial utilizes voice of various movie etars，then announcer＇s voice comes in and says，＂These are all famous stars in Hollywood，but in Chicago the famous atar is Star Pontiac．．．＂otc．etc．

Sounds like a good attention－getting commercial，
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STATION BREAK (Floyd Brown, Program Director, KLXF )
"WYNR. . . as bouncy as a cheerleader. . ."

COMPETITOR'S COMMERCIAL (Del Markoff, Salea Manager, WYNR)
Goldblatt's Auto Wash on WJJD -- Take-off on Walter Winchell's
"Untouchables" narration. Concerns itself with undercover work, a dirty job ahead, car looks untouchable...etc.
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INCREASED EFIICIENCY (Charlie Payne, General Manager, KLInE )
Be sure receptionist or phone operator has a complete rundown of events, ticket locations, and other data concerning your station. No need to disturb Program Director with needless calls she can answer.
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PROMOTION (Johnny Borders, Program Director, KLIF )
"Autumn Leaves" -- Exotic type promotion with listener sending biggest bundle of autumn leaves the winner. First prize is luncheon date with Roger Williams, second prize five authographed Roger Williams albums, and third prize is a rake.
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SUNDAX REVENUE ( Dickie Rosenfeld, Sales Manager, KILT )
We have proposed to a local florist that they select a civic or women's club each week and salute them and their work with a Sunday series of spots. The florist will then send flowers to the next club meeting. This is not only a good way for the florist to directly reach large groups, but it is also an excellent image builder.

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FIRST PERSON BEEPERS (Richard Dobbyn, Managing Editor, KILT)
Out of a total of 106 taped reports, 75 were first person. One of our best came from newsman Jim Carole, who telephoned a grocery store that was being robbed last night. When the victim answered, he said, "Why, he's still here, there he goes through the door... it just happened, how in the hell did you guys know so fast?" Needless to say, we ran that tape three times!
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