

Mother.

Let Aunt Mary read this if you
think well of it - can't you induce her
to send money - right away - Alfred.

H

TREMONT HOUSE,

Thirteenth Street, Head of Blake.

L. McCARTY, Proprietor.

BUSSES
TO AND FROM ALL TRAINS.

Denver, Col., Nov 29th 1874

"Dear Mother and Father"

Your letter of last week although as you said delayed one day, duly reached me last evening (Saturday) I am commencing to feel quite like a man of business, having a "Lock Box" and receiving quite a number of communications to weekly and daily - now I have promised myself to write Father for some time have some letters to write, and have been pretty busily engaged and will be now - if everything moves as it has commenced, why not interest you both in this letter combining the two, make me feel better satisfied in not slighting either - well to commence at the foundation - when we first came here it was our intention to procure some place where we could retail our goods - thereby insuring a larger profit - we were unable to procure any place, and had to be content with taking a basement or cellar, a very

nice large and airy room, well lighted - floored
and hand finished ceiling and walls - in
that position we were obliged to go into job-
bing rather than retailing - the rent was
only \$18. per month - took it about the 10th
of Nov. there is a great deal of competition
here and a great deal of money invested in
many enterprises of that kind - which gave
us many disadvantages to contend against -
namely Capital and long experience - Trades and
jobbers receiving consignments by the car
loads - we got along very nicely however and
made some good sales - one in particular of
\$215.³² of Buttons on which we netted over
\$70 - but it was an inanimate, unhappy
sort of business - made a good trade of
\$50 or \$60. which would net us from 15th to
then maybe nothing to do for hours at a
time - becoming somewhat acquainted with
retail men - an opportunity offered itself
for us to buy out a man, who had taken
a place somewhat in the nature of a debt
to secure himself - he offered to sell to
us for \$160 - the amount at which he
invoiced the stock - we consulted with
a Mr Anderson, formerly a Burlington Green
Man, now living here - traveling for a
St Louis house, and a good friend of Ed's

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a person well acquainted here, and he advised
us to make the change - we closed out our
bargain - paying cash - closed up the place
for it was fitting - it is one of a row of
old wooden buildings - merely shells - the
property is under litigation, the house not
of age, and there it lays - formed rather an L
on 15th and Larimer Streets - 15th being the
Broadway of the city - the buildings look more
like an old market, and as far as business
is concerned, that is marketing - is the best
block in the city - I really believe, there is
more poverty - game & sold right there ^{than}
in about the whole place or city - the present
holder a rich German Jew - he wouldn't put
a cent of repairs on it, and was a bit "to
let" put on it, it wouldn't stay there a day.
well we shut it up - put a new ceiling on
it - repapered and painted it - cost about
\$40 - size of room 24 x 18, with a small

store room about - 15 x 9 partitioned off - and a door in the rear - well we got in The day before Thanksgiving - uncle Charlie had not as yet shipped any game or poultry - Ed bought Turkeys and chickens from some Commission + Jobbing men at 14¢ and 18¢ lb - sold chickens for 20¢ - Turkeys 25¢ per lb - did a good trade that day - and we were hardly to rights - Thanksgiving we did well - Friday was rather slow but yesterday was very good - it is a good stand and place, and if we can once establish a reputation - I am almost positive we can picture success - uncle Charlie is working hard and buying Butter, Eggs, Poultry + Game - Potatoes Vegetables ^{and} the like we can buy here from Commission men in just what quantities we want then more money on them ^{than} we can by buying in such quantities as our Capital would limit us to East. If we can only turn our money over enough to keep uncle Charlie going we will be all right - I have been almost prompted to write uncle William or Aunt Mary ^{and} ask a loan of \$1000 ^{or} until we can get moving - as you well know it will take us a little time to advertise ourselves and become known - and if we should

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factor at all in buying on the other end - Kansas - the farmers would lose confidence and would not bring their traffic with such despatch - Uncle Charlie has advertised and has a card of the firm with a price list on the back with quotations of the different articles and the cash price which he offers - as inducements to bring goods to the market of Tremont House - got a letter from him last evening - 2 bbl of Eggs about 130 doz - bbl of poultry - box of game and a lot of Butter shipped Thanksgiving day - he was up most all night packing ^{and} up that A.M. at 5 - said he had also bid that day on 400 doz Eggs - cash is an inducement and that is the reason he can buy more readily than those who agree to sell on Commission - This thing must be made a success - uncle Charlie is heart & hand in it - he pays send on money with as great

despatch as possible - Ed is a live man
 and a worker - I am fast working in
 the track - my heart is good - I feel
 as strong and hearty as a lion - if this thing
 don't succeed you hardly need expect to
 see me turn my face Eastward - Don't you
 think Aunt Mary need let me have the
 \$1000.00 I don't want to be unreasonable
 neither do I want to fail through a lack
 of means - what we buy here from com-
 mission men - we pay weekly - every
 Monday bills are payable for and cash -
 If we can weather through until Spring
 the hardest fight will be over - the
 rent of our new place is \$70 per month -
 Wednesday's Nov. 25th Sales - about I have no
 books here -

Thurs days -

Fridays

Saturdays

\$57 -

77

14.38

47.00

I am up at 6.15 a.m - open about 6.45
 close about 10 P.m - what do you think
 of it - And my little pleant stand will
 send cards and paper my first oppor-
 tunity - Ed send's love - with love to all
 and don't worry - as Ever your affec son
 love to Aunt Mary and Uncle William - Alfred

If not called for in ten days, return to

TREMONT HOUSE,

L. McCARTY, Prop.,
Corner Blake and 13th Streets,
DENVER, COL.

Nov 29th

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*Mr Richard Tweed
No 339 West 57th St
New York.*